



PRE-QUALIFICATION OF FERTILIZER SUPPLIERS FOR 2024/2025 AFFORDABLE INPUTS PROGRAMME (AIP)

PROCUREMENT REF. NO. SFFRFM/2024/2025/01

The Government of Malawi (GoM) acting through its agent Smallholder Farmers Fertilizer Revolving Fund of Malawi (SFFRFM) is inviting sealed applications from eligible and reputable interested fertilizer suppliers that wish to be considered for a Pre-qualification of Supply and Delivery for 2024/2025 Affordable Inputs Programme (AIP).

The types of fertilizer required are described in the table below:-

No.	Type of fertilizer
1	Urea 46% N
2	NPK (23:10:5+6S+1Zn)

THE EVALUATION CRITERIA

Applications to pre-qualify as suppliers for AIP fertilizer described above **MUST** contain the following information:-

1. Suppliers should provide evidence of financial capacity from a registered bank of minimum amount of **MK2 billion** to show that they can successfully perform the contract.
2. A valid copy of business registration certificate.
3. Comprehensive Company profile with business address, valid phone numbers and email addresses.
4. Valid copy of Tax Clearance Certificate.

5. The Supplier should provide evidence of their past experience in fertilizer business with at least **two reference letters and signed contracts fully executed** successfully performed in the past **3 (three) years**. One of the executed contracts should have a **minimum of 1,000 metric tonnes**.
6. Suppliers should provide documentary evidence of availability of stock or assurance from their manufacturers or aggregators on availability of stock.
7. Signed application letter for the pre-qualification by authorised signatory.
8. A letter of consent that supplier shall accept payment in **Malawi Kwacha**.

Application in sealed envelope clearly marked '**Pre-Qualification of Supplier for AIP 2024-2025**' must be delivered to the address below and deposited into the Tender Box placed in the SFFRFM Reception before 16:00 hours local time, on 22nd May, 2024. **Electronic copy will not be acceptable and late submission shall be rejected.**

The Procurement Unit
Smallholder Farmers Fertilizer Revolving Fund of Malawi (SFFRFM)
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Blantyre