INVITATION FOR BIDS (IFB)
INTERNATIONAL COMPETITIVE BIDDING (ICB)

SUPPLY OF REFINED PETROLEUM PRODUCTS ON DAP, DPU and FCA EX-TANK BASIS FROM THE PORTS OF BEIRA, NACALA AND DAR ES SALAAM

Procurement Reference No.: NOC22/ICB/G/FUEL /FY2025-26

OPEN TENDER (OT)

DATE OF ISSUE: THURSDAY 4TH DECEMBER 2025

National Oil Company of Malawi Limited (NOCMA), the National Strategic Fuel Reserve (SFR) Management Company for the Government of Malawi has budgeted funds for the procurement of approximately **412,000 metric tons** of refined petroleum products from the Ports of Beira and Nacala in Mozambique, and Dar es Salaam in Tanzania. The Chairman Internal Procurement and Disposal Committee (IPDC) now invites sealed bids from eligible bidders for the procurement of refined petroleum products as follows:

PRODUCT	QUANTITY (MT)
Gasoil	212,000.00
Motor Gasoline	200,000.00
Total	**412,000.00**

NOCMA expects to take delivery of the above products for a period of **12 months** subject to extension of delivery period for another **12 months** based on performance as follows:

PRODUCTS BY PORT OF SUPPLY (Metric Tons)

Product	Beira	Nacala	Dar es Salaam	Dar es Salaam	Total
	FCA Ex - Tank (MT)	FCA Ex-Tank (MT)	DPU (MT)	DAP (MT)	
Gasoil	106,000	82,400	12,400	11,200	**212,000**
Mogas	100,000	-	70,000	30,000	**200,000**
Total					**412,000**

Bidders are at liberty to bid any combination of Ports or products.

SPECIAL CONDITIONS

- Payment terms – **90** and/or **180**days or more credit period supported by Documentary Letters of Credit (DLC) as detailed in the tender document, irrespective of fluctuations in the global fuel price during the period of the supply contract**.** The Bidder(s) and NOCMA may agree other acceptable forms of payment.
- All premiums shall be quoted in **United States Dollars**.
- Bidder(s) quoting DAP-Dar es Salaam shall deliver product at Malawi Cargo Logistics Limited storage facilities in Dar es Salaam, Tanzania.

ADDED ADVANTAGES

- As part of diversification of terms and conditions with respect to financial provisions, bidders with innovative financial offerings shall have an added advantage. These shall include, but not limited to:

  (i) granting of open credit;
  (ii) collateral arrangements, where suppliers undertake to deliver into Strategic Fuel Reserves (SFRs), with payment made on drawings from SFRs; and
  (iii) acceptance of payment in other Currencies such as Euro, Rand or Pound Sterling.

NOTE: Malawi still faces low generation of forex, NOCMA therefore seeks bidders with innovative solutions on payment terms.

Bidding shall be conducted in accordance with open tender procedures contained in the Public Procurement and Disposal of Public Assets Act 2025 and Public Procurement Regulations 2020 of the Government of the Republic of Malawi is open to all eligible bidders.

Interested eligible bidders may obtain further information from **National Oil Company of Malawi Limited, Kang'ombe House, 8th Floor, City Centre, Private Bag 370, Capital City, Lilongwe 3, Malawi; Email:** mreuben@nocma.mw, mdawe@nocma.mw and cnambala@nocma.mw **Phone No. +265 1 770 872**.

Prospective bidders are free to inspect the Bidding Document from **Thursday 4th December 2025** at the address given below from **8:00** to **12:00hours CAT, 13:00 to 16:30 hours CAT (**Monday to Friday) except on Public Holidays.

A complete set of Bidding Document in English may be purchased by interested bidders upon payment of a *non-refundable* fee of Three Thousand United States Dollars (**US$3,000.00**). Payment shall be made to the following account details:

NAME: NATIONAL OIL COMPANY OF MALAWI LIMITED
ACCOUNT NUMBER: 1000279761 (for equivalent Malawi Kwacha local Bidders)
ACCOUNT NUMBER: 1000399589 (for foreign bidders)

BANK NAME: NATIONAL BANK OF MALAWI
BRANCH: CAPITAL CITY BRANCH
SWIFT CODE: NBMAMWMW

NOCMA shall send a copy of the bidding document by electronic mail and shall not be held responsible for non-receipt of the bidding document by the bidder.

All bids must be accompanied by a bid security of One Million Five Hundred Thousand United States Dollars (**US$1,500,000.00)**.

Sealed bids in the form of **Soft Copy (Flash Disk) and Hard Copies**, clearly marked on the outer envelope with **"Tender Description and Reference Number"** addressed to **The Chairperson, Internal Procurement and Disposal Committee, National Oil Company of Malawi Limited, Private Bag 370, Kang'ombe House, City Centre, Lilongwe 3, Malawi** must be deposited in the **Tender Box** located at the Reception of **NOCMA, Kang'ombe House, 8th Floor, West Wing, City Centre, Lilongwe, Malawi** at or before **14:30hours CAT** on **Monday 5th January 2026.** Late bids will be rejected and returned to the bidder unopened.

Opening of Bids shall commence at **14:30hours CAT** on **Monday 5th January 2026** at the Buyer's address. Interested bidders, their representatives and the general public are welcome to attend.

NOCMA is not in any way bound to accept the lowest or any bid but reserves the right to exercise choice of the ***lowest evaluated and substantially responsive bid*****.** Procurement proceedings may be cancelled at any stage.

The Chairperson,
Internal Procurement and Disposal Committee (IPDC)