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The Department of  
Economic Planning &  
Development,  
P. O. Box 30136,  
Lilongwe 3  
Malawi

## REQUEST FOR QUOTATION

**Proc. Number: 270/IPDC/EPD/2024/25/20**

**Date: 25<sup>th</sup> October, 2024.**

**To:**

The Procuring Entity named above invites you to submit your quotation for the goods/services described herein. Partial Quotations may be rejected, and the Purchaser reserves the right to award a contract for selected items only. Any resulting order shall be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders (available on request) except where modified by this Request for Quotations.

### SECTION A: PROVISION OF CONFERENCE PACKAGE;

NO	DESCRIPTION	Unit of Measure	QTY
1	Local Area Network Equipment and Installation		

- 1) Quotation should be based on:
  - (a) EXW – insured and delivered to the purchaser for goods/services supplied from within Malawi and
  - (b) Delivered Duty Paid (DDP) to purchaser goods supplied from outside of Malawi.
- 2) Services are to commence from date of confirmed order.
- 3) Services are to be completed by the specified time.
- 4) Quotations and supporting documents as specified in Section B must be marked with the Procurement Number given above, and indicate your acceptance of the terms and conditions.
- 5) Quotations must be received, in sealed envelopes, no later than: **11:00am hours on 01<sup>st</sup> November, 2024.**
- 6) Quotations must be deposited in the tender box located in the corridor at the door of Procurement Office Ground Floor in The Department of Economic Planning Building at; Procurement Unit, P.O. Box 30136, Capital Hill.
- 7) The attached Schedule of Requirements at Section C, together with any terms of Reference or other documentation mentioned in Section C and appended, detail the services to be performed. You are requested to quote your delivered price for these items by completing and returning Sections B and C. quotations shall cover all costs of labour, materials, equipment, overheads, profits and all associated costs for performing the services including

all taxes and duties. The total cost of any incidental services or materials shall be deemed to be included in the prices quoted.

8) *[List any other requirements e.g. the provision of samples]*

Quotations that are responsive, qualified and technically compliant will be ranked according to price. Award of contract will be made to the lowest evaluated and priced quotation by item or by total through the issue of a Local Purchase Order.

**Signed:** ..... **Name:** S. Mkwenzalamba

**Title/Position:** Procurement Officer

**For and on behalf of the Purchaser**

Your quotation is to be returned on this Form by completing and returning Sections B and C including any other information/certification required within this RFQ.

**SECTION B: QUOTATION SUBMISSION SHEET**

- 1) Currency of Quotation: Malawi Kwacha
- 2) Delivery period offered: ..... days/weeks/months from date of Purchase Order.
- 3) The validity period of this Quotation is ..... days from the date for receipt of Quotations.
- 4) Warranty period (where applicable):..... months.
- 5) We attach the following documents:
  - i. Section C of the Request for Quotations completed and signed;
  - ii. A copy of our Trading Licence,
  - iii. Tax Clearance Certificate
  - iv. Certificate from PPDA
  - v. A copy of tax exemption if any
- 6) We confirm that our quotation is based on the terms and conditions stated in your Request for Quotations referenced above, and that any resulting contract will be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders.
- 7) We confirm that the prices quoted are fixed and firm for the duration of the validity period and will not be subject to revision or variation.

**Authorised By:**

Signature: \_\_\_\_\_ Name: \_\_\_\_\_

Position: \_\_\_\_\_ Date: \_\_\_\_\_  
(DD/MM/YY)

Authorised for and on behalf of:

Company: \_\_\_\_\_

Address: .....  
.....

*If any additional documentation is attached to your quotation, a signature and authorisation at Section B and Section C is still required as confirmation that the terms and conditions of this RFQ prevail over any attachments. If the Quotation is not authorised in Section B and Section C, the quotation may be rejected.*

**SECTION C: SCHEDULE OF REQUIREMENTS (TO BE PRICED BY BIDDER)**

Item No	Description of Goods (See attached specifications)	Unit of Measure	Qty	Delivered Unit Price <i>Kwacha</i>	Delivered Total Price <i>Kwacha</i>
1	Local Area Network Equipment and Installation				
	<b>SUB TOTAL</b>				
	1% PPDA Levy				
	VAT 16.5%				
				<b>Grand Total</b>	

The following attachments are appended to clarify the Description of Goods:

*[List any attachments providing additional specification of the goods required]*

**Authorised By:**

Signature: \_\_\_\_\_ Name: \_\_\_\_\_

Position: \_\_\_\_\_ Date: \_\_\_\_\_  
(DD/MM/YY)

Authorised for and on behalf of:

Company: \_\_\_\_\_

**BLOCK A****LIST OF OFFICES FOR LOCAL AREA NETWORK INSTALLATION**

NAME OF OFFICE	NO. OF LOCAL AREA NETWORK POINTS
Monitoring & Evaluation	10
Safeguards	8
Coordinators Office	2
Coordinators Secretary	2
Wi-Fi Access points (Collidor 1)	1
Project engineer	2
Procurement	8
Financial Specialist	4
Reception	2
Wi-Fi Access points (Collidor 2)	1
Deputy Coordinator	2
Boardroom	4
Wi-Fi Access Points (Boardroom)	1
<b>TOTAL</b>	<b>47</b>

**BLOCK B****LIST OF OFFICES FOR LOCAL AREA NETWORK INSTALLATION**

NAME OF OFFICE	NO. OF LOCAL NETWORK POINTS
Procurement 2	4
Human Resource	4
Accounts	4
Spare Room	4
Wi-Fi Access points ( Corridor 1)	1
IT Room & Server Room Annex	4
Spare room	2
<b>TOTAL</b>	<b>23</b>

## LIST OF EQUIPMENT

To connect these offices to the Local Area Network, the following requirements and equipment are needed:

<b>LOT 1</b>	<b>ITEM</b>	<b>Quantity</b>
1.	Cisco Catalyst C9200 L (48 port)	1
2.	Cisco Catalyst C9200 L (24 port)	1
3.	Cisco Router C8300-1N1S-4T2X	1
4.	Single core fiber 4 core	50 metres
5.	Fiber accessories pig-tails, fiber connectors, fiber patch panels, fiber trays)	2
6.	Cat 6a cable drums support high-speed data transmission(500m)Molex cable	500 metres
7.	Fly Leads 3 metres	70
8.	Trunking tubes (50mm by 75mm)	50
9.	Packets of cable ties	10 packets
10.	5 KVA Rackmount UPS	1
11.	42 U Rack	1
12.	Server	1
13.	Power extension cables with surge protector	5
14.	Firewall	1
15.	Patch codes (1 metre)	50

<b>LOT 2</b>	<b>ITEMS</b>	<b>QUANTITY</b>
1.	Air Conditioner 24000BTU	1

<b>LOT 3</b>	<b>ITEMS</b>	<b>QUANTITY</b>
1.	Fire extinguisher (Wall mount)	1

<b>LOT 4</b>	<b>ITEMS</b>	<b>QUANTITY</b>
1	Smoke Detector	1

## EQUIPMENT SPECIFICATION

### NETWORK SWITCH

(a) Specification Item	(b) Technical Specification Required Including Applicable Standards	(c) Mandatory	(d) Compliance to Requirements
<b>Downlinks total 10/100/1000 or PoE+ copper ports</b>	48 ports full POE+	M	
<b>Uplink configuration</b>	4x 1G fixed uplinks	M	
<b>Default primary AC power supply</b>	PWR-C5-1KWAC	M	
<b>Fans</b>	Fixed redundant	M	
<b>Software</b>	Network Advantage	M	
<b>Chassis Dimensions</b>	1.73 x 17.5 x 11.3 in 4.4 x 44.5 x 28.8 cm	M	
<b>Virtual Networks</b>	1	M	
<b>Stacking bandwidth</b>	80 Gbps	M	
<b>Total number of MAC addresses</b>	16,000	M	
<b>Total number of IPv4 routes (ARP plus learned routes)</b>	11,000 (8,000 direct routes and 3,000 indirect routes)	M	
<b>IPv4 routing entries</b>	3,000	M	
<b>IPv6 routing entries</b>	1,500	M	
<b>Multicast routing scale</b>	1,000	M	
<b>QoS scale entries</b>	1,000	M	
<b>ACL scale entries</b>	1,500	M	
<b>Packet buffer per SKU</b>	6 MB buffers for 24- or 48-port Gigabit Ethernet models	M	
<b>Flexible NetFlow (FNF) entries</b>	16,000 flows on 24- and 48-port Gigabit Ethernet models	M	
<b>DRAM</b>	2 GB	M	
<b>Flash</b>	4 GB	M	

<b>VLAN IDs</b>	1024	M	
<b>Total Switched Virtual Interfaces (SVIs)</b>	512	M	
<b>Jumbo frames</b>	9198 bytes	M	
<b>Wireless bandwidth per switch</b>	N/A	M	
<b>Switching capacity</b>	104 Gbps	M	
<b>Forwarding rate</b>	154.76 Mpps	M	
<b>Mean time between failures (hours)</b>	347,760	M	
<b>SFP Ports</b>	Transmission speed (1G, 10G, etc)	M	

#### NETWORK SWITCH

<b>(a) Specification Item</b>	<b>(b) Technical Specification Required Including Applicable Standards</b>	<b>(c) Mandatory</b>	<b>(d) Compliance to Requirements</b>
<b>Downlinks total 10/100/1000 or PoE+ copper ports</b>	24 ports full PoE+	M	
<b>Uplink configuration</b>	4x 1G fixed uplinks	M	
<b>Default primary AC power supply</b>	PWR-C5-600WAC	M	
<b>Fans</b>	Fixed redundant	M	
<b>Software</b>	Network Essentials	M	
<b>Chassis Dimensions</b>	1.73 x 17.5 x 11.3 in 4.4 x 44.5 x 28.8 cm	M	
<b>Virtual Networks</b>	1	M	
<b>Stacking bandwidth</b>	80 Gbps	M	
<b>Total number of MAC addresses</b>	16,000	M	
<b>Total number of IPv4 routes (ARP plus learned routes)</b>	11,000 (8,000 direct routes and 3,000 indirect routes)	M	
<b>IPv4 routing entries</b>	3,000	M	



<b>IPv6 routing entries</b>	1,500	M	
<b>Multicast routing scale</b>	1,000	M	
<b>QoS scale entries</b>	1,000	M	
<b>ACL scale entries</b>	1,500	M	
<b>Packet buffer per SKU</b>	6 MB buffers for 24- or 48-port Gigabit Ethernet models	M	
<b>Flexible NetFlow (FNF) entries</b>	16,000 flows on 24- and 48-port Gigabit Ethernet models	M	
<b>DRAM</b>	2 GB	M	
<b>Flash</b>	4 GB	M	
<b>VLAN IDs</b>	1024	M	
<b>Total Switched Virtual Interfaces (SVIs)</b>	512	M	
<b>Jumbo frames</b>	9198 bytes	M	
<b>Wireless bandwidth per switch</b>	N/A	M	
<b>Switching capacity</b>	56 Gbps	M	
<b>Forwarding rate</b>	83.33 Mpps	M	
<b>Mean time between failures (hours)</b>	392,210	M	
<b>SFP Ports</b>	Transmission speed (1G, 10G, etc)	M	

## ROUTER

<b>(a) Specification Item</b>	<b>(b) Technical Specification Required Including Applicable Standards</b>	<b>(c) Mandatory</b>	<b>(d) Compliance to Requirements</b>
<b>DRAM/flash</b>	4 GB/8 GB	M	
<b>Number of IPv4 routes</b>	280K	M	
<b>Number of VRFs</b>	1K	M	
<b>Wi-Fi domains</b>	A, B, E, F, Q, or Z	M	

<b>SD-WAN IPsec throughput (IMIX)</b>	465 Mbps	M	
<b>Number of IPsec IPv4 tunnels</b>	100	M	
<b>IPv4 forwarding throughput (IMIX)</b>	1648 Mbps	M	
<b>Ethernet Ports</b>	8	M	
<b>SD-WAN overlay tunnels</b>	200	M	
<b>Embedded access point</b>	802.11ax wireless LAN	M	
<b>LTE Technology</b>	pluggable LTE technology (CAT4, CAT6,	M	
<b>LAN Ports</b>	8 integrated GE LAN ports	M	
<b>GE WAN ports</b>	2 integrated GE WAN combo (copper/fiber) ports	M	
<b>IP Routing</b>	OSPF/EIGRP/BGP	M	

#### WIRELESS ACCESS POINT

<b>(a) Specification Item</b>	<b>(b) Technical Specification Required Including Applicable Standards</b>	<b>(c) Mandatory</b>	<b>(d) Compliance to Requirements</b>
<b>Recommended max number of active devices per AP</b>	100+	M	
<b>Max data rates</b>	5374 Mbps	M	
<b>MIMO</b>	4X4	M	
<b>Weight</b>	775g	M	
<b>Radios</b>	2.4 GHz 802.11ax (Wi-Fi 6); 5 GHz 802.11ax (Wi-Fi 6)	M	
<b>Dimensions</b>	200mm (W) x 200mm (D) x 45mm (H)	M	
<b>Power</b>	802.3at (class 4), 20.1WMax, or 12Vdc	M	
<b>Coverage Range</b>	Up to 175 metres	M	
<b>Recommended max number of</b>	100+	M	

active devices per AP			
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## RACK ENCLOSURE

(a) Specification Item	(b) Technical Specification Required Including Applicable Standards	(c) Mandatory	(d) Compliance to Requirements
<b>Material</b>	Metal	M	
<b>Number of Rack Spaces</b>	42U	M	
<b>Maximum Height</b>	80.19" (2036.94mm)	M	
<b>Maximum Width</b>	31.50" (800.00mm)	M	
<b>Maximum Depth</b>	43.31" (1100.00mm)	M	
<b>Maximum Device Depth (with PDU Bracket)</b>	33.46" (850.00mm)	M	
<b>Static weight capacity</b>	3000 lbs	M	
<b>PDU Bracket</b>	2x1U PDU with mounted surge protector, ground wire	M	
<b>Color</b>	Black	M	
<b>FANs</b>	2 mounted Fans	M	
<b>Front Door</b>	Perforated	M	
<b>Rear Door</b>	Split Perforated	M	
<b>Static Load on Leveling Feet</b>	3307lbs (1500kg)	M	
<b>Grounding Wire</b>	Front and back door frames, top panel and side panels	M	
<b>Adjustable Mounting Depth</b>	√	M	

## FLYLEADS

(a) Specification Item	(b) Technical Specification Required Including Applicable Standards	(c) Mandatory	(d) Compliance to Requirements
<b>Conductor</b>	23 AWG Solid Bare Copper	M	
<b>Insulation</b>	High Density Polyethylene Solid	M	
<b>Pairs</b>	2 Insulated Conductors Twisted Together	M	
<b>Sheath</b>	Cm/Cmr Frpvc	M	
<b>Cable Diameter</b>	6.0 +/- 0.2mm	M	
<b>Length</b>	500 meters	M	

#### Cat6 CABLE

(a) Specification Item	(b) Technical Specification Required Including Applicable Standards	(c) Mandatory	(d) Compliance to Requirements
<b>Category</b>	Cat6	M	
<b>Conductor</b>	Stranded Bare Copper (7x 32awg)	M	
<b>Length</b>	3m	M	
<b>Insulation</b>	HPE (CMI-75E) Nominal wall, Thickness 0.178mm Min. thickness 0.153mm	M	
<b>Color Code</b>	Pair 1:Blue & white/Blue Pair 2:Orange & white/Orange Pair 3:Green & white/Green Pair 4:Brown & white/Brown	M	
<b>Jacket</b>	Any colour	M	

#### OPTICAL FIBER CABLE

(a) Specification Item	(b) Technical Specification Required Including Applicable Standards	(c) Mandatory	(d) Compliance to Requirements
Core Diameter	9 microns	M	

Transmission Distance	Not less than 100km	M	
Type	Outdoor use with max. distance of 100km	M	
Standard	ITU G.652	M	

#### **DATABOX**

<b>(a) Specification Item</b>	<b>(b) Technical Specification Required Including Applicable Standards</b>	<b>(c) Mandatory</b>	<b>(d) Compliance to Requirements</b>
Colour	White	M	
Material	PC / ABS	M	
Network Type	Cat6 Shielded	M	

#### **CABLE TIES**

<b>(a) Specification Item</b>	<b>(b) Technical Specification Required Including Applicable Standards</b>	<b>(c) Mandatory</b>	<b>(d) Compliance to Requirements</b>
<b>Cable ties</b>	50 mm	M	
<b>Thickness</b>	12 mm	M	

#### **TRUNKING TUBES**

<b>(a) Specification Item</b>	<b>(b) Technical Specification Required Including Applicable Standards</b>	<b>(c) Mandatory</b>	<b>(d) Compliance to Requirements</b>
<b>Dimensions</b>	50mm x 75mm	M	
<b>Colour</b>	White Metallic	M	
<b>Material</b>	Metallic	M	
<b>Material Quality</b>	Polyvinyl Chloride (PVC)	M	
<b>Mounting Method</b>	Inner Lying	M	

<b>Number Of Covers</b>	1	M	
<b>Length</b>	3m	M	

### UNINTERRUPTIBLE POWER SUPPLY (UPS)

(a) Specification Item	(b) Technical Specification Required Including Applicable Standards	(c) Mandatory	(d) Compliance to Requirements
<b>Battery Type</b>	Maintenance-free sealed Lead-Acid battery with suspended electrolyte b: leak-proof	M	
<b>Interface Ports</b>	DB-9 RS-232, Smart-Slot	M	
<b>Maximum Depth</b>	400MM, 40.0CM		
<b>Width</b>	145MM,14.5CM		
<b>Control Panel</b>	LED status display with On Line : On Battery : Replace Battery and Overload Indicators	M	
<b>Input Voltage</b>	230V	M	
<b>Nominal Output Voltage</b>	230V	M	
<b>Typical Backup Time at Half Load</b>	26.7 minutes (2000 Watts)	M	
<b>Typical Backup Time at Full Load</b>	9.4 minutes (4000 Watts)	M	
<b>Output Power Capacity</b>	4000 Watts / 5000 VA	M	
<b>Efficiency at Full Load</b>	96%	M	
<b>Warranty</b>	12 Months	M	

### CONNECTORS

(a) Specification Item	(b) Technical Specification Required Including Applicable Standards	(c) Mandatory	(d) Compliance to Requirements
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<b>Connector</b>	UTP: RJ-45 connector, Optical: SC connector	M	
<b>Power Consumption</b>	less than 4W	M	
<b>Operation mode</b>	Supports 10/100/1000 Base-T/TX, Full, Half duplex n-way (Auto-Negotiation). Supports Full, Half duplex, 10/100/1000 speed manual selections. Transmission Packet Rate for 10/100Base-T/TX : 14880 per second	M	
<b>Wavelength</b>	Single mode: 1310/1550nm up to 20Km	M	

#### **FIRE EXTINGUISHER**

<b>(a) Specification Item</b>	<b>(b) Technical Specification Required Including Applicable Standards</b>	<b>(c) Mandatory</b>	<b>(d) Compliance to Requirements</b>
<b>Capacity</b>	4.5	M	
<b>Avg discharge time</b>	10 sec	M	
<b>Height</b>	705mm	M	
<b>Max service pressure</b>	16.9MPa	M	
<b>Test Pressure</b>	250bar		
<b>Fire Rating</b>	55B	M	

#### **AIR CONDITIONER**

<b>(a) Specification Item</b>	<b>(b) Technical Specification Required Including Applicable Standards</b>	<b>(c) Mandatory</b>	<b>(d) Compliance to Requirements</b>
<b>Cooling capacity</b>	6.45kw 22000Btu/h	M	
<b>Heating capacity</b>	6.45kw 22000Btu/h	M	
<b>refrigerant</b>	R410A	M	
<b>Fan indoor</b>	Cross flow fan	M	
<b>Fan outdoor</b>	Propeller fan	M	

<b>Airflow rate</b>	50.0 m x3/min	M	
<b>Additional features</b>	Air filtration, fan speeds, dehumidification, auto restart, sleep mode and timer		
<b>Accessories</b>	Remote Control (with batteries)		
<b>Wall Mount</b>	Yes	M	
<b>Split Type</b>	Yes	M	
<b>Warranty</b>	12 Months	M	

### **SMOKE DETECTOR**

<b>(a) Specification Item</b>	<b>(b) Technical Specification Required Including Applicable Standards</b>	<b>(c) Mandatory</b>	<b>(d) Compliance to Requirements</b>
<b>Approval/Certifications</b>	EN54-7	M	
<b>Application/operation</b>	Generates an alarm condition when it detects a pre-set threshold of smoke penetration into the smoke chamber	M	
<b>Supply Wiring</b>	2 wire monitored polarity insensitive	M	
<b>Operating voltage</b>	9-33V dc	M	
<b>Alarm voltage</b>	9-33V dc	M	
<b>Weight</b>	100g	M	

### **RACK SERVER**

<b>(a) Specification Item</b>	<b>(b) Technical Specification Required Including Applicable Standards</b>	<b>(c) Mandatory</b>	<b>(d) Compliance to Requirements</b>
<b>Processor Core Available</b>	16 Core	M	
<b>Processor Cache</b>	24 MB L3	M	
<b>Processor Name</b>	Intel® Xeon® Silver	M	
<b>Processor Number</b>	1	M	



<b>Processor Speed</b>	2.4 GHz	M	
<b>Included Memory</b>	64 GB (1 x 64 GB) RDIMM	M	
<b>Memory Type</b>	HPE DDR4 Smart Memory	M	
<b>NVDIMM Capacity</b>	Up to 1TB per processor	M	
<b>Storage</b>	3 x 1 TB SATA/SAS HDDs	M	
<b>Power Supply Type</b>	Redundant power supply	M	
<b>Expansion Slots</b>	Up to 6 PCIe 3.0 slots		
<b>Network Controller</b>	331i 4x 1GbE		
<b>Storage Controller</b>	Yes	M	
<b>Remote Management</b>	Yes	M	
<b>System Fan Features</b>	redundant configuration		
<b>Form factor</b>	Rack Mount (2U)		
<b>Product dimensions (imperial)</b>	7.54 x 28.75 x 3.44 in		
<b>Warranty</b>	3/3/3 - Server Warranty includes three years of parts, three years of labor, three years of onsite support coverage.	M	

#### FIREWALL

<b>(a) Specification Item</b>	<b>Technical Specification Required Including Applicable Standards</b>	<b>(c) Mandatory</b>	<b>(d) Compliance to Requirements</b>
<b>Firewall throughput</b>	2 Gbit/s	M	
<b>IPS throughput</b>	700Mbit/s	M	
<b>IPS+AV throughput</b>	700Mbit/s	M	
<b>Concurrent sessions</b>	500,000	M	

<b>New sessions per second</b>	20,000	M	
<b>VPN Throughput(IPSec)</b>	400Mbit/s	M	
<b>Virtual firewalls</b>	20	M	
<b>Fixed port</b>	8GE	M	
<b>Expansion Slots</b>	none	M	
<b>Interface module</b>	none	M	
<b>Height</b>	Desktop	M	
<b>Dimensions(H x W x D)</b>	300*220*44.5	M	
<b>Weight (full configuration)</b>	1.7kg	M	
<b>HDD</b>	none	M	
<b>Redundant power supply</b>	Adepter	M	
<b>AC power supply</b>	100 V to 240 V	M	
<b>DC power supply</b>	none	M	
<b>Maximum power</b>	60W	M	
<b>Operating environment: (Temperature/Humidity)</b>	Temperature: 0 to 40 Humidity: 10% to 90%	M	
<b>Non-operating environment</b>	Temperature: -40 to 70 Humidity: 5% to 95%	M	
<b>Warranty</b>	12 Months	M	