

THE DIGITAL MALAWI PROGRAM PHASE I: DIGITAL FOUNDATIONS PROJECT

PROJECT NUMBER: P160533

Request for Quotations

PROVISION OF STREET POLE & BILL BOARD ADVERTISING SERVICES IN VARIOUS LOCATIONS WITHIN MALAWI UNDER FRAMEWORK AGREEMENT

17TH **SEPTEMBER, 2024 REF. No.:** PPPC/DIGMAP/07/08-2024-K-1

SECTION A - REQUEST FOR QUOTATIONS



To: All Street Pole & Billboard Advertising Agencies Date:17TH September, 2024

The Procuring and disposing Entity named above invites you to submit your quotation for carrying out the whole of the services as described herein. Any resulting order shall be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders (available on request) except where modified by this Request for Quotations.

SECTION A: QUOTATION REQUIREMENTS

- 1) Description of Services and Location: Provision of Street Pole & Bill board Advertising Services in various locations within Malawi
- 2) Services are to commence within Fourteen (14) Days from the date of order.
- 3) Services are to be completed within One (1) month
- 4) Quotations must be valid for Sixty (60) days from the date of receipt given below.
- 5) Quotations and supporting documents as specified in Section B must be marked with the Procurement Number given above and indicate acceptance of the stated terms and conditions.
- Quotations must be received, in sealed envelopes no later than: 14:00pm on 23rd September, 2024
- 7) Quotations must be returned to:

The Chairperson

Internal Procurement and Disposal Committee

2nd Floor, Livingstone Towers

P.O. Box 937

Blantyre

8) The attached Schedule of Rates and Prices at Section C together with any Terms of Reference or other documentation mentioned in Section C and appended, detail the services to be performed. You are requested to quote by completing Sections B and C. Quotations shall cover all costs of labour, materials, equipment, overheads, profits and all associated costs for performing the services including all taxes and duties. The total cost of performing the services shall be included in the items stated and the cost of any incidental services or materials shall be deemed to be included in the prices quoted.

- 9) Quotations that are responsive, qualified and technically compliant will be ranked according to price. Award of contract will be made to the lowest priced quotation by the issue of a Local Purchase Order as need arises.
- 10) The personnel of the Purchaser and the Service Providers should adhere to the highest ethical standards, both during the selection process and throughout the execution of the contract. In pursuance of this principle, they should abstain at all times from corruption or fraudulent practices. Corruption and fraudulent practices are defined as follows:
 - (i) "Corrupt practice" means the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of a public official in the selection process or in contract execution;
 - (ii) "Fraudulent practice" means a misrepresentation or omission of facts in order to influence a selection process or the execution of a contract;
 - (iii) "Collusive practices" means a scheme or arrangement between two or more suppliers with or without the knowledge of the Borrower, designed to establish prices at artificial, noncompetitive levels;
 - (iv) Adherence to World Bank Anti-Corruption guidelines attached in Annexure
- 11) The Purchaser will reject a proposal for award if it determines that the Service Provider recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive or coercive practices in competing for the contract in question

Signed:Specialist	Title/Position:	Senior	Projects	Procuremen
For and on behalf of the Purchaser				

Section B: Quotation Submission Sheet

 Currency of Quotation: Malay 	vi Kwacha	
--	-----------	--

- 2) Services will commence withindays/weeks/months from date of Purchase Order.
- 3) Services to be completed bydays/weeks/months from date of Purchase Order
- 4) Validity period of this quotation isdays from the date for receipt of Quotations.
- 5) We enclose the following documents:
 - (i) Section C of the Request for Quotations completed and signed;
 - (ii) A copy of our Certificate of Incorporation in Malawi
 - (iii) A copy of our Annual Tax Clearance Certificate for the 2023-2024 financial year.
 - (iv) A minimum list of Three (3) recent contracts performed in the past Five (5) years
 - (v) A Minimum of Three (3) reference letters (from the firms listed in iv above), with contact persons and numbers, from reputable firms where we provided similar supplies.
 - (vi) Must be registered with PPDA. Evidence required: Valid PPDA registration Certificate.
- 6) We confirm that our quotation is subject to the terms and conditions stated in your Request for Quotations referenced above, and that any resulting contract will be subject to the Government of Malawi General Conditions of Contract for Local Purchase Orders.
- 7) We confirm that the prices quoted are fixed and firm for the duration of the validity period and will not be subject to revision or variation.

Authorised By:

Signature:	Name:	
Position:	Date:	(DD/MM/YY)
Authorised for and on behalf of:		(DD/MM/11)
Company:		
Registered Address:		

If any additional documentation is attached to your quotation, a signature and authorization at Section B and Section C is still required as confirmation that the terms and conditions of this RFQ prevail over any attachments. If the Quotation is not authorized in Section B and Section C, the quotation may be rejected.

REF. No.: PPPC/DIGMAP/07/08-2024-K-1

Section C: Schedule of Rates and Prices (to be priced by Bidder)

Lot No.	Description of Services (Append detailed specifications, requirements, explanations and/or Terms of Reference as necessary)	Unit of Measure	Quantity	Unit Price Kwacha	Total Price Kwacha
1	Provision of Street pole Advertising Services for a contract period of One (1) month. Size of Media: 1.8m height x 1.2m width	Face	212		
2 (a)	Provision of Billboard Advertising Services for a contract period of One (1) month. Size of Media: 8m height x 4m width	Face	10		
2(b)	Provision of Billboard Advertising Services for a contract period of One (1) month. Size of Media: 6m height x 6m width	Face	10		
			Sub TOTA Vat @ 16.5 Grand Tot Month	5%	

Authorised B	y:		
Signature:		Name:	
Position:		Date:	
			(DD/MM/YY)

Section C: Schedule of Rates and Prices					
Authorized for and on behalf o					
Company:					

Appendix A: Technical Specifications for 1. Street Pole Advertising Services, Quantity=212 faces

Item No.	Te	chnical Specification	Mandatory	Compliance of specification offered
A	В		С	D
1.	Media Type	Street Pole	M	
2.	Designer	Public Private Partnership Commission	M	
3.	Sample	Bidder to provide a sample before mass producing the adverts	M	
4.	Advert display period on the Street Pole	1 st October 2024- 31 st October, 2024	М	
5.	Regulatory Compliance	Bidder to meet all the regulatory requirements such as rental charges and applicable rates to City authorities	М	
		Blantyre City =40 Adverts	M	
		Lilongwe City =45 Adverts	M	
		Mzuzu City = 25 Adverts	M	
		Zomba City= 20 Adverts	M	
		Chingeni=5	M	
		Mangochi=10	M	
		Zalewa=2	M	
		Kasungu=2	M	
	36 11 7 2	Salima=5	M	
6.	Media Location	Chileka=5	M	
		Jenda=5	M	
		Muloza=5	M	
		Nchalo=5	M	
		Lumbazi=5	M	
		Karonga=5	M	
		Mwanza=5	M	
		Mponela=5	M	
		Mchinji=5	M	
		Nkhata Bay=5	M	

pendix	

Mzimba=5	M	

Note:

Bidder should complete Column D to show compliance to the specifications outlined in Columns B and C. The letter "M" in Column C shows that the corresponding specification is Mandatory. Any bid that does not show compliance to the specifications will be considered technically unresponsive and will be rejected.

Appendix A: Technical Specifications for 2(a), $\,8mx4m$ Billboard Advertising Services, Quantity=10 $\,$

Item No.	Tec	hnical Specification	Mandatory	Compliance of specification offered
A	В		C	D
7.	Media Type	Billboard: • Size: 8 meters by 4 meters • Paper: PVC banner • Print Type: Color • Face:10	М	
8.	Designer	Public Private Partnership Commission/ Ministry of Information & Digitization	М	
9.	Sample	Bidder to provide a sample before mass producing the adverts	M	
10.	Advert display period on the Street Pole	1st October 2024- 31st October 2024	M	
11.	Regulatory Compliance	Bidder to meet all the regulatory requirements such as rental charges and applicable rates to City authorities	М	
		Blantyre City =2 Bill Boards	M	
		Lilongwe City =3 Bill Boards	M	
12.	Media Location	Mzuzu City = 2 Bill Boards	M	
		Zomba City= 1 Bill Board	M	
		Mangochi=1 Bill Board	M	
		Salima=1 Bill Board	M	

$\label{thm:continuous} Technical \ Specifications \ for \ 2(b), \ 6mx6m \ Billboard \ Advertising \ Services, \\ Quantity=10$

Item No.	Technical Specification		Mandatory	Compliance of specification offered
\boldsymbol{A}	В		С	D
13.	Media Type	Billboard: • Size: 6 meters by 6 meters • Paper: PVC banner • Print Type: Color • Face:10	M	
14.	Designer	Public Private Partnership Commission/ Ministry of Information & Digitization	M	
15.	Sample	Bidder to provide a sample before mass producing the adverts	М	
16.	Advert display period on the Street Pole	1 st October 2024- 31 st October 2024	M	
17.	Regulatory Compliance	Bidder to meet all the regulatory requirements such as rental charges and applicable rates to City authorities	М	
		Zalewa=1 Bill Board	M	
		Kasungu=1 Bill Board	M	
		Jenda=1 Bill Board	M	
18.		Luchenza=1 Bill Board	M	
	Media Location	Nchalo=1 Bill Board	M	
	Interna Location	Nkhata Bay=1 Bill Board	M	
		Karonga=1 Bill Board	M	
		Mwanza=1 Bill Board	M	
		Mchinji=1 Bill Board	M M	
		Migowi=1 Bill Board	IVI	

Note:

Bidder should complete Column D to show compliance to the specifications outlined in Columns B and C. The letter "M" in Column C shows that the corresponding specification is Mandatory. Any bid that does not show compliance to the specifications will be considered technically unresponsive and will be rejected.

Append	

Appendix B-2: Qualifications of the Service Provider and Contract Duration

Requirements of the Service Provider

- a) Minimum experience of five years in providing Street Pole & Billboard Advertising services
- b) Must have executed Three similar assignments within the past Five (5) years.
- c) The service provider should ensure that all the Adverts are placed in strategic positions and visible to high number of people.
- d) The service provider to meet all the flight charges
- e) The Service provider shall maintain the advertising structure in good order and repair, fit for its intended use.

Duration of the Contract

The Service Provider shall be contracted for an initial period of One (1) Month with the possibility of extending the contract period.

Commented [CM1]: Inserted to replace terms of reference

Commented [CM2]: Outside Project period.

Appendix B:	
Appendix B: Sample Artwork for costing guidanc	re
spends B. Sample Artwork for Costing guidance	.c



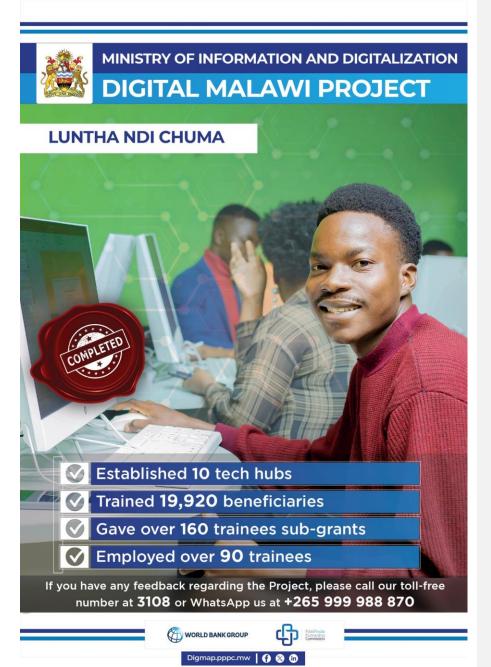




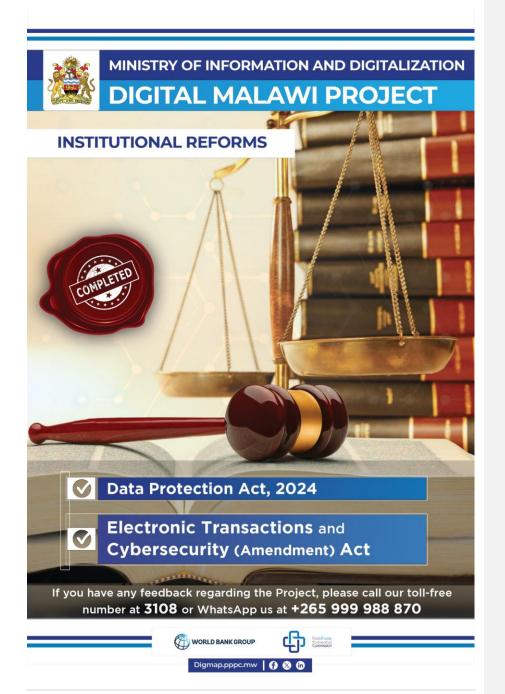


Digmap.pppc.mw | f 🛞 in











MINISTRY OF INFORMATION AND DIGITALIZATION

DIGITAL MALAWI PROJECT

MALAWI RESEARCH AND EDUCATION NETWORK (MAREN)



Advanced internet connectivity to 84 higher learning institutions



Over 100,000 students access e-resources



Provision of **EDUROAM** to ease scholar mobility globally



If you have any feedback regarding the Project, please call our toll-free number at 3108 or WhatsApp us at +265 999 988 870



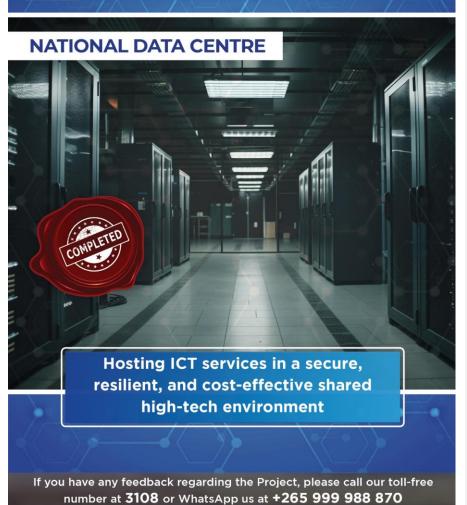


Digmap.pppc.mw





MINISTRY OF INFORMATION AND DIGITALIZATION DIGITAL MALAWI PROJECT









Digmap.pppc.mw | f 🛞 🐚



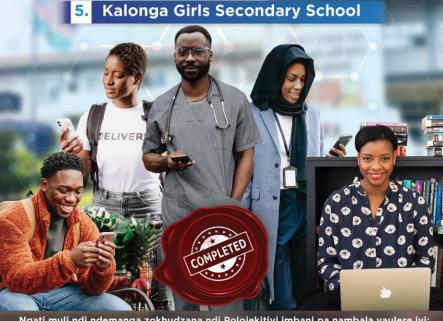


MINISTRY OF INFORMATION AND DIGITALIZATION

DIGITAL MALAWI PROJECT

Gwiritsani ntchito intaneti yaulere kumalo okwana 32 monga:

- **Blantyre Market**
- **Lilongwe National Library**
- **Mzuzu Central Hospital**
- **Kamuzu International Airport**



Ngati muli ndi ndemanga zokhudzana ndi Polojekitiyi imbani pa nambala yaulere iyi: 3108, kapena tumizani uthenga pa WhatsApp: +265 999 988 870











MINISTRY OF INFORMATION AND DIGITALIZATION **DIGITAL MALAWI PROJECT**

e-GOVERNMENT PROCUREMENT SYSTEM (eGP SYSTEM)



If you have any feedback regarding the Project, please call our toll-free number at 3108 or WhatsApp us at +265 999 988 870







Annexure C - Fraud and Corruption

(Shall not be modified)

1. Purpose

1.1 The Bank's Anti-Corruption Guidelines and this annex apply with respect to procurement under Bank Investment Project Financing operations.

2. Requirements

2.1 The Bank requires that Borrowers (including beneficiaries of Bank financing); bidders, consultants, contractors and suppliers; any sub-contractors, sub-consultants, service providers or suppliers; any agents (whether declared or not); and any of their personnel, observe the highest standard of ethics during the procurement process, selection and contract execution of Bank-financed contracts, and refrain from Fraud and Corruption.

2.2 To this end, the Bank:

- Defines, for the purposes of this provision, the terms set forth below as follows:
 - "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;
 - ii. "fraudulent practice" is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation;
 - iii. "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
 - iv. "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;

v. "obstructive practice" is:

- (a) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede a Bank investigation into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or
- (b) acts intended to materially impede the exercise of the Bank's inspection and audit rights provided for under paragraph 2.2 e. below.

- b. Rejects a proposal for award if the Bank determines that the firm or individual recommended for award, any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/ or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- c. In addition to the legal remedies set out in the relevant Legal Agreement, may take other appropriate actions, including declaring misprocurement, if the Bank determines at any time that representatives of the Borrower or of a recipient of any part of the proceeds of the loan engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices during the procurement process, selection and/or execution of the contract in question, without the Borrower having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur, including by failing to inform the Bank in a timely manner at the time they knew of the practices;
- d. Pursuant to the Bank's Anti-Corruption Guidelines, and in accordance with the Bank's prevailing sanctions policies and procedures, may sanction a firm or individual, either indefinitely or for a stated period of time, including by publicly declaring such firm or individual ineligible (i) to be awarded or otherwise benefit from a Bank-financed contract, financially or in any other manner;¹ (ii) to be a nominated² sub-contractor, consultant, manufacturer or supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract; and (iii) to receive the proceeds of any loan made by the Bank or otherwise to participate further in the preparation or implementation of any Bank-financed project;
- e. Requires that a clause be included in bidding/request for proposals documents and in contracts financed by a Bank loan, requiring (i) bidders, consultants, contractors, and suppliers, and their sub-contractors, sub-consultants, service providers, suppliers, agents personnel, permit the Bank to inspect ³ all accounts, records and other documents relating to the

¹ For the avoidance of doubt, a sanctioned party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and bidding, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

² A nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider (different names are used depending on the particular bidding document) is one which has been: (i) included by the bidder in its pre-qualification application or bid because it brings specific and critical experience and know-how that allow the bidder to meet the qualification requirements for the particular bid; or (ii) appointed by the Borrower.

³ Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Bank or persons appointed by the Bank to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and

submission of bids and contract performance, and to have them audited by auditors appointed by the Bank.

information, and making copies thereof as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.

F	n	m	21	

FORM OF CONTRACT

	1. Qu	otation Letter	
		Date:	
	1	Request for Quotations No:	
A: Address of Purchase	r		
To: Name of Purchaser	:		
which is hereby duly ac services] in conformity	eknowledged, we, the with the said Request uch other sums as ma	arding the Request for Quot undersigned, offer to proviot t for Quotations for the sum y be ascertained in accordance Quotation.	de [description of of [total bid amount in
		cepted, to deliver the service ied in the Schedule of Requ	
_	te of the opening of th	for the period specified in the Quotations and it shall relation of that period.	=
		nd executed, this Quotation ion of award, shall constitut	-
We understand	that you are not boun	nd to accept the lowest or an	y bid you may receive.
Dated this	day of	20	
[signature]		[in the capacity of]	
Duly authorized to sign	this Quotation for an	d on behalf of	

Form	of	Cor	tract

Contract Form

			Contract	i i oi iii	
Purcha	aser] (h		e Purchaser") of t	he one part an	between [Name of the d [name of Supplier] of [city and er part:
and ha ancilla	s accep	ted a quotation by thices in the sum of $[c]$	ne Supplier for the	e supply of the	r works] and ancillary services, use goods [or works] and res] (hereinafter called "the
NOW	THIS A	AGREEMENT WIT	NESSETH AS FO	OLLOWS::	
1.		ollowing documents ement, viz.:	shall be deemed	to form and be	read and construed as part of this
	(a) (b) (c) (d)	The Request for C The Price Schedu Schedule of Requ The World Bank	lle submitted by the su	he Supplier [a.cal specification	nd the delivery period] and ns).
2.	In consideration of the payments to be made by the Purchaser to the Supplier as hereinafter mentioned, the Supplier hereby covenants with the Purchaser to provide the goods [or works] and ancillary services and to remedy defects therein in conformity in all respects with the provisions of the Contract.				
3.	The Purchaser hereby covenants to pay the Supplier in consideration of the provision of the goods [or works] and ancillary services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the contract at the times and in the manner prescribed by the contract: [Insert the methods of payment].				
		whereof the parties ith their respective la			nent to be executed in e written.
Signed Purcha		d, delivered by		the	(for the
Signed	l, sealed	d, delivered by	the		(for the Supplier)
[Nam	e of the	Purchaser]			
		of/_/_ quotation/_/_			
Openi		of Quotations/_ of Opening :			