

# **STRATEGIC PLAN** 2024 - 2029

**April 2024** 

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### ACKNOWLEDGEMENTS

This Strategic Plan is product of a highly inclusive and consultative process with internal and external stakeholders. This process would not have come through if it were not for the concerted and untiring contributions from Management and Staff of Public Procurement and Disposal of Assets Authority (PPDA), various Procurement and Disposing Entities (PDEs), and esteemed development partners. The Authority would like to convey its heartfelt gratitude to all stakeholders for their invaluable contribution. Finally, the Authority wishes to sincerely thank our Consultant for facilitating the development of this Strategic Plan.



#### **MESSAGE FROM THE BOARD CHAIRPERSON**

It is with great pleasure and a deep sense of purpose that I present PPDA Strategic Plan for the period 2024-2029. Public procurement of goods, works, and services constitutes almost 70% of the National Budget, underscoring its pivotal role as a key driver of socioeconomic development in Malawi.

This five-year strategic plan positions the PPDA at the heart of the national development agenda as envisioned in the Malawi 2063 Vision (MW2063) and its First 10-year Medium Implementation Plan (MIP-1). The Authority's strategic focus is tightly aligned with the ongoing reforms agenda, and it integrates various policies and protocols to ensure comprehensive and cohesive progress.

Our philosophical foundation is built on the belief that effective leadership and coordination are essential not just for the smooth operation of government functions, but also the foundation of robust oversight mechanisms. To exhibit such leadership, the Authority must operate under meticulously crafted Strategic Plan. This plan is our blueprint for fostering institutions characterized by accountability, transparency, efficiency, and collaboration.

Central to our mission is the creation of a political and administrative culture that emphasizes these principles. By enhancing these principles, the Authority aims to bolster public trust in public institutions, foster interinstitutional cooperation, and promote effective governance. These principles are at the heart of the core values in this Strategic Plan.

A significant pillar of the Authority's philosophy is the empowerment of Micro, Small, and Medium Enterprises (MSMEs) and marginalized groups. By enforcing the MSME Order, the Authority will elevate the role of these enterprises in public procurement. This aligns with the Authority's commitment to inclusivity, as championed in the MW2063 and the Sustainable Development Goals (SDGs). This strategic direction balances the needs of large businesses with a dedicated focus on MSMEs, especially those led by marginalized communities aiming to transform Malawi into an inclusively wealthy and self-reliant industrialized upper middle-income country by 2030.

As the Authority takes off, it relies on the support of all its stakeholders. Together, through adherence to the rule of law and the principles of public procurement, the MW2063 vision can be attained.

Allow me to convey my sincerest gratitude to PPDA Management for the invaluable efforts taken to develop this Strategic Plan. In the same vein, I recognize the enduring partnership and support the PPDA has enjoyed with the European Union. I look forward to the sustenance and growth of this rich partnership, as we work together towards Malawi's national development agenda. We cannot walk alone.

Jacob Nyirongo Board Chairperson



#### **MESSAGE FROM THE DIRECTOR GENERAL**

The 2024-2029 Strategic Plan runs on the heels of a review of the PPDA Act 2017 which seeks to address some bottlenecks in public procurement and disposal of assets. There would be no other opportune time to prioritize our efforts towards an effective and efficient public procurement and disposal of assets system in Malawi than

this.

This Strategic Plan is built around lessons learned from implementation of its predecessor that expired in March 2024. It seeks to gain quick wins and incremental progress on ongoing interventions in the areas of digitalization, enhanced regulatory framework, and promotion of Micro, Small and Medium Enterprises (MSMEs) and marginalized groups.

To assert PPDA's position as a regulator of public procurement and disposal of assets in Malawi, there is need to build the Authority's institutional capacity to deliver on its mandate. Therefore, strategic interventions in the areas of institutional capacity building, leadership and governance have been set to support the Authority's mandate and core functions.

The purpose of this Strategic Plan is to present the Authority's Vision, Mission, Goals, Values, Pillars and Strategic Activities that will be implemented to achieve its mandate in the next five years. Principally, this Strategic Plan aims at positioning the Authority to effectively support the country in meeting milestones as spelt out in the MIP-1.

The strategic outcomes and objectives presented in this Strategic Plan, therefore, support the MW2063 enablers of effective governance systems and institutions; mindset change; enhanced public sector performance; and human capital development with inclusivity as catalyst for national wealth building.

Implementing this Strategic Plan, the Authority focuses its contribution to the pillars of the MIP-1 to support efforts in agriculture and commercialization, economic infrastructure development, and urbanization. Given that public procurement of goods, services and works account for 70% of the National Budget, the Authority is a key player in the implementation of MIP-1. Therefore, the 2024-2029 strategic intent for the PPDA pivots on the following Thematic Areas:

- Thematic Area 1: Digitalization;
- Thematic Area 2: Robust Regulatory Framework;
- Thematic Area 3: Promotion of Micro, Small and Medium Enterprises (MSMEs) and Marginalized groups;
- Thematic Area 4: Capability Strengthening; and
- Thematic Area 5: Governance and Leadership.

I wish to extend my profound gratitude to PPDA staff, our implementing partners, Government, Ministries, Departments, and Agencies (MDAs), respective PDEs and the development community for your priceless input and support this far and beyond.

Edington Chilapondwa Director General

# ACRONYMS

C-SMART	Challenging, Specific, Measurable, Attainable, Realistic, Time-Bound		
DCDR	Director of Capacity Development and Reforms		
DCS	Director of Corporate Services		
DG	Director General		
DICT	Director of Information, Communication and Technology		
DOF	Director of Finance		
DRRM	Director of Regulatory, Review, Monitoring and Compliance		
EU	European Union		
HRAM	Human Resources and Administration Manager		
IARM	Internal Audit and Risk Manager		
M & E	Monitoring and Evaluation		
MEAL	Monitoring, Evaluation, Accountability, and Learning		
MDGS	Malawi Growth Development Strategy		
MIP	Medium Implementation Plan		
MIS	Management Information System		
MSMEs	Micro, Small, Medium Enterprises		
MW2063	Malawi 2063		
NAO	National Audit Office		
PDE	Procuring and Disposing Entity		
PPDA	Public Procuring and Disposal of Assets Authority		
RBM	Result-Based Management		

#### **EXECUTIVE SUMMARY**

The Public Procurement and Disposal of Assets Authority Strategic Plan sets out the Authority's five-year strategic trajectory for the period 2024-2029. The Strategic Plan focuses on incremental progress based on the successes and lessons drawn from its forerunner that expired in 2024. Furthermore, the Plan aligns with the Malawi 2063 Vision and its First 10-Year Implementation Plan (MIP-1), including the public sector reforms agenda in public procurement and disposal of assets and other related policy frameworks.

The Authority envisions a "Public Procurement and Asset Disposal System that is transparent, fair, efficient, corrupt-free, and instills public confidence". The Mission of the Authority is "to provide a regulatory, monitoring and oversight service on public procurement and asset disposal matters in a professional, efficient, and effective manner with a view to realize value for money".

This Strategic Plan prioritizes 5 Thematic Areas as follows: Digitalization; a Robust Regulatory Framework; Promotion of Micro, Small, and Medium Enterprises (MSMEs) and Marginalized Groups <sup>1</sup>; Capability Strengthening; and Institutional Governance and Leadership. The Thematic Areas align with the Authority's vision, mission, and core values. The strategic outcomes, performance targets, and key interventions in this Plan are based on a Results-Based Framework.

<sup>&</sup>lt;sup>1</sup> The MSME Order defines "Marginalization" as a condition or process preventing an individual or group of individuals from full participation in public procurement enjoyed by the wider society due to their socioeconomic and cultural circumstances (MSME Order, 2022, Section 2).

In so doing, the Strategic Plan promotes Monitoring, Evaluation, Accountability, and Learning (MEAL) supported with an implementation matrix that has results-based; and Challenging, Specific, Measurable, Attainable, Realistic, Time-Bound (C-SMART) metrics (Annex I).

# **SECTION ONE: CONTEXT**

#### **1.1 Preamble**

The Public Procurement and Disposal of Assets Authority Strategic Plan sets out its five-year strategic trajectory for the period 2024-2029. The strategic blueprint builds on incremental progress based on the successes and lessons drawn from its forerunner that expired in 2024. Furthermore, this Strategic Plan aligns with the Malawi 2063 Vision (MW2063) and its First 10-Year Implementation Plan (MIP-1), including the public sector reform agenda in public procurement and disposal of assets and other related policy frameworks.

Through alignment with MW2063 and MIP-1, this Strategic Plan prioritizes five (5) Thematic Areas as follows: Digitalization; Robust Regulatory Framework; Promotion of Micro, Small, and Medium Enterprises (MSMEs) and Marginalized Groups; Capability Strengthening; and Institutional Governance and Leadership.

#### **1.2 Our Mandate**

The Authority is an autonomous body corporate established by the Public Procurement and Disposal of Public Assets (PPD) Act No. 27 of 2017. Its mandate according to section 5(1) of the Act is to regulate, monitor, and oversee public procurement and disposal of assets in Malawi.

# **1.3 Our Functions**

The functions of the Authority as articulated in section 5(2) of the PPD Act include:

- To develop and enhance efficiency and effectiveness in public procurement and disposal of public assets operations;
- To develop standardized and unified public procurement and disposal of assets regulations, instructions, and bidding documents which shall be binding on all procuring and disposing entities, in consultation with concerned professional and official entities, for issuance by the relevant authorities for use throughout Malawi;
- To collect and establish a data and information base on public procurement and disposal of public assets and monitor the performance of procuring and disposing entities, and suppliers, contractors, consultants and other service providers so as to ascertain efficiency and compliance with applicable legislation;
- To maintain and circulate lists of debarred bidders, suppliers, contractors, consultants and other service providers;
- To provide an annual report of procurement and disposal activities carried out by procuring and disposing entities within three months of the close of the financial year through the Authority to the Minster, who shall lay it before the National Assembly, not less than six months from the date of the report;
- To refer some violations of the Act and the regulations relating to public procurement and disposal of public assets to the relevant budgetary and law enforcement authorities for appropriate action;
- To facilitate administrative review of bid protests in accordance with Part IX; and

 To carry out economic studies on public procurement and disposals of public assets, comparisons, and future projections, so as to provide advice to Government in respect of the mid-term and long-terms policy it may formulate in public procurement and disposal of public assets matters.

#### **1.3 Governance**

#### **Board of Directors**

The PPDA has the Board of Directors whose role is provide oversight and strategic direction. The Board of Directors comprises eight members and has three committees, namely Technical and Operations Committee; Finance and Audit Committee; and Appointments, Remuneration, and Disciplinary Committee. Table 1 summarizes the roles and responsibilities of each committee.

Committee	Roles/Responsibilities
Technical and Operations Committee	Receives and reviews technical and operational reports from Management and provides guidance to Executives Management. The Committee also reports to the Board on operational matters of the Authority for consideration and decision making.
Finance and Audit Committee	This Committee provides financial oversight for the Authority. The tasks include budgeting and financial planning, financial reporting and disclosure, and formulation and monitoring of internal controls and accountability policies.
Appointments, Remuneration and Disciplinary Committee	Assists the Board on issues regarding recruitment and appointments. It also assists in ensuring that the PPDA retains an appropriate structure, size and balance of skills to support the strategic objectives and values of the PPDA. The Committee also reviews and make recommendations in respect of remuneration policies. It also deals with disciplinary matters referred to it.

Source: Adapted from PPDA Strategic Plan (2019/2020; -2023/2024) and PPDA Strategic Plan (2022-2024.

#### Management

The Authority's Management is headed by the Director General and is responsible for day-to-day operations of the Authority; management of funds, property, and business of the Authority; effective administration and implementation of the provisions of the PPD Act; and provision of secretariat functions to the Board of Directors.

The PPDA comprises four (4) directorates and four (4) divisions anchoring specific responsibilities, reporting to the Director General. Table 2 presents a summary of the directorates and their roles and responsibilities.

Table 2: PPDAs Directorates, Divisions

No.	Directorate/Division	Roles/Responsibilities
1	Regulatory, Review, Monitoring and Compliance Directorate	Continuous review of legislation and monitoring of procurement and disposal activities. The Directorate is also responsible for drafting and reviewing of ethical standards in addition to undertaking economic studies for public procurement policy decisions.
2	Capacity Building and Advisory Directorate	• •
3	Corporate Services Directorate	The Directorate facilitate the provision of corporate governance advice and services, planning and research, public relations and communication, legal services and litigation.

4	Finance Directorate	The Finance Directorate is responsible for receiving revenues, paying out debtors, undertaking banking reconciliations, providing financial policy guidance, and budgeting.
5	Asset Disposal Division	Internally, the Division plans, groups, disposes PPDA assets. Externally, it provides advisory services and capacity development on PDEs assets.
6	Procurement Division	The Division plans PPDA procurements in addition to sourcing, receipting of bids evaluation and award, managing contracts, conduction supplier appraisals and proper filing of documents.
7	Human Resources and Administration Division	Responsible for recruitment of staff, disciplining of staff and implementation of Performance Appraisal System, coordination of cross-cutting policies and issues, management of assets and staff welfare activities.
8	Internal Audit and Risk Division	The Division is responsible for regular checks on soundness of systems; provision of timely report to Management on performance of all Directorates and Divisions; speedy and timely identification of any risks to the PPDA and reporting to Management for action. It serves as a constant "eye" and "ear" of Management.

Source: Adapted from PPDA Strategic Plan (2019/2020; -2023/2024) and PPDA Strategic Plan (2022-2024).

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#### **1.4** Philosophical Foundations and Rationale

The Strategic Plan for 2024-2029 is underpinned by the philosophical foundations that leadership and coordination are not only important tasks in the effective running of Government, but also serve as anchor for effective oversight. The effective functioning of the core of Government enables the mobilization of collective expertise from across the public sector for better decision making. For the Authority to demonstrate effective leadership and coordination, a properly developed Strategic Plan is required.

This Strategic Plan ensures alignment and integration of institutional goals, functions, and actions as they contribute towards the MW2063 and MIP-1, and the public sector reform agenda in public procurement and disposal of public assets, and other related sectoral policies in Malawi.

Central tenets of this philosophy, and rationale for the PPDA's five-year strategic direction, places a premium on building effective institutions, and that they are key to the success of Malawi's development agenda. To achieve effective institutions, the establishment of a political and administrative culture characterized by accountability, transparency, and cooperation is necessary. Therefore, this motive should constitute the guiding principles for all public procurement and disposal of assets interventions in Malawi.

Improving transparency and accountability will also build citizens' trust in public institutions and enhance trust and collaboration amongst institutions while helping to promote effective governance systems and institutions. The core values for this Strategic Plan reflects this paradigm. Furthermore, our philosophy is driven by the call to empower MSMEs into key players of the socio-economic development for Malawi. Key to this aspiration is enforcement of the MSME Order that promotes participation of MSMEs in public procurement in line with the core value of inclusivity enshrined in the MW2063 and SDGs.

The MSME Order plays a significant role as a catalyst for locally driven economic transformation, where MSMEs are provided preferential access to public procurement opportunities. Central to this provision is the principle of equity where the Authority balances access to big businesses and large private sector corporate clients on the one hand; while giving adequate attention to MSMEs driven by individual entrepreneurs, local communities, women, men and youth groups on the other.

The PPDA has therefore aligned this 2024–2029 strategic direction to Malawi's vision towards *transforming Malawi to be an inclusively wealthy and self-reliant industrialized upper middle-income country*. The Authority through this Strategic Plan takes on its key role to implement the PPD Act, mandate, and its provisions in order to assist Malawi achieve her vision.

#### **1.5 The Process**

The process of developing this Strategic Plan was both participatory and consultative. The Strategic Planning Model that guided the process comprised two main stages, namely: strategy evaluation and strategy formulation. Data was collected through key informant interviews (both face to face and virtual), technical meetings, and consultative workshops. A review of relevant documents complemented primary data.

Being a qualitative study design, data was collected through an unstructured questionnaire and analyzed using the content analysis technique.

Stakeholder consultations were multistage. First, an entry meeting was held on Tuesday 21<sup>st</sup> December 2023 to build consensus on the technical approach and methodology. This was followed by consultations with Management and heads of divisions from 10<sup>th</sup> to 17<sup>th</sup> January 2024. Second, external consultations with heads of procurement in high spending PDEs; Ministries, Departments and Agencies (MDAs); and development partners were made from  $1^{st}$  to  $6^{th}$  February 2024 in all the three regions of the country.

Third, an internal diagnostic workshop with Management and heads of divisions was held at Lilongwe Sunbird Hotel on Monday 22<sup>nd</sup> February 2024 to assess strengths, weaknesses, opportunities, and threats (SWOT); analyze strategic issues; and synthesize thematic areas from the key findings. The proposed strategic issues and themes were presented to Executive Management for further filtering and blending on 27<sup>th</sup> February 2024. Fourth, a prioritization meeting with PPDA Board of Directors and Executive Management was held on 1<sup>st</sup> March 2024 at Sunbird Mount Soche. The meeting received a presentation on the key strategic issues and proposed thematic areas and proceeded to prioritize and build consensus on themes. Finally, two separate workshops were held internally and externally to validate the Strategic Plan on 22<sup>nd</sup> and 26<sup>th</sup> April 2024, respectively.

# SECTION TWO: OVERVIEW OF THE 2022-2024 STRATEGIC PLAN

The Authority implemented the 2022-2024 Revised Strategic Plan which depicted a paradigm shift in the sense that the Authority had aligned itself with the repealed PPD Act (2017), and the public sector reform agenda for public procurement and disposal of assets in Malawi.

In a bid to transform the public procurement system in the country, the 2022-2024 Strategic Plan revised mid-way thematic areas from its predecessor (2019-2024) along the following areas:

- Thematic Area 1: Digitalization of public procurement systems.
- Thematic Area 2: A strong regulatory framework.
- Thematic Area 3: Promotion of MSMEs.
- Thematic Area 4: Stakeholder Management.
- Thematic Area 5: Human Resources Capacity Development.
- Thematic Area 6: Enterprise Resource Planning.

The Authority undertook a review of the 2022-2024 Revised Strategic Plan to assess the progress and performance. Lessons learnt from this review informed development of this Strategic Plan. Based on this review and subsequent consultations and interviews with both internal and external stakeholders, the 2024-2029 Strategic Plan aims at bringing incremental progress based on the successes and lessons made in the previous planning period while addressing emerging trends. Given this trend, it is befitting to carry-over some of the ongoing and key interventions under the 2022-2024 Strategic Plan. This Strategic Plan seeks to address quick wins in the areas of digitalization, regulatory framework, and MSME Order enforcement. The successes, challenges, lessons learned, and the roadmap towards 2029 are summarized in the subsequent sub-sections.

### **2.1 Digitalization**

Consultations with key stakeholders indicate that digitalization of public procurement is pivotal to streamlining procurement process whilst ensuring transparency and accountability in public procurement and disposal of assets. Digitalization of public procurement provides easy access to needed information for PDEs, suppliers, contractors, consultants, and other service providers; reduces transactional costs and fraudulent practices in public procurement; and has potential to deliver green and sustainable procurement.

In the next five years, the Authority will build on its successes in digitalization through finalization of an end-to-end e-Government Procurement (e-GP) platform and e-Government Marketplace (e-GM) system, sensitization of stakeholders on the e-GP and e-GM, and establishment of information satellite centres in all the regions of the country. This will among other things enable both PDEs and MSMEs access information on public procurement at grassroots. Digitalization of public procurement processes will enhance transparency and accountability in public procurement and disposal of assets, expand stakeholder access to public procurement and disposal of assets information, linkage of registered suppliers and PDEs, and integration of third-party users to the e-GP.

To support this core function, this Strategic Plan further promotes key interventions that will establish a culture of evidence-based decision-making and continuous improvement within and across the PPDA and the community of practice in public procurement and disposal of assets. This intervention will be achieved through research and knowledge management practices.

#### 2.2 Regulatory Framework

Over the period under review, the PPDA developed and delivered both supplier and demand driven capacity building programmes through orientations and training for PDEs, PDUs and Suppliers. In addition, the Authority continued to undertake periodic post reviews, administrative audits, prior reviews, and enforced fines and debarments for various procurement rule infringements to enhance compliance to the public procurement and disposal legal framework. The Authority will through this Strategic Plan build on successes and lessons learned in this thematic area.

Whereas there has been a general observation that prior reviews serve as an important due diligence mechanism in public procurement, it has been established that they are flout with challenges internal to PPDA due to low number of staff and competing demand for post reviews. The Authority will continue to build its capacity to deliver timely prior reviews. It has been established through consultations that there is stakeholder willingness to participate in prior reviews.

In its quest to ensure a strong regulatory framework, the Authority embarked on the review of some provisions in the PPD Act, 2017. The review of the 2017 Act will, among other things, necessitate review and promulgation of the Public Procurement Regulations, Desk Instructions, guidelines for selected procurements, and revision of the MSME Order. Finally, the PPDA will in the next five years continue to strengthen the capacity of PDEs and suppliers through sensitization workshops and training programmes, informed by comprehensive capacity assessments.

#### 2.3 Promotion of MSMEs

In order to ensure participation of MSMEs, the Authority issued an MSME Order in 2020 providing a policy framework that sought to improve the participation of MSMEs and marginalized groups through set-aside procurements. Whereas the Order is being construed by some stakeholders as not providing a level play field for fair competition, there has been positive feedback from other stakeholders. The bone of contention lies in the definition of "Black Indigenous Malawian".

The Authority has over the review period enforced implementation of MSME Order and application of preference requirement. The Authority has also sensitized PDEs and registered suppliers on MSME Order, public procurement processes, and Regulations on Indigenous Black Malawian.

As aforementioned, the Authority will in the new planning cycle review and publicize the revised MSME Order 2020 in addition to enforcing its compliance. In enforcing compliance to the Order, the Authority will in the next five years issue penalties for errant MSMEs in line with provisions of the Order; monitor the application and implementation of preferences and reservations of the Order; and develop, maintain and periodically update register of procurement contracts awarded to MSMEs and marginalised groups.

#### 2.4 Stakeholder Management

The fourth Thematic Area addressed stakeholder management issues. The theme focused on improving the image of the Authority, strengthening collaboration and engagement of stakeholders and enhancing the Authority's brand identity.

Over the last planning cycle, the Authority developed and launched a Communications Strategy, conducted master class for the media and hosted one press conference to interface with members of the media.

Furthermore, during the period under review, the Authority participated in a Youth Entrepreneurship Conference where it interacted with young people and other stakeholders in enhancing youth participation in public procurement. The Authority also participated in Media Council of Malawi's ATI handbook launch and a training on cyber security and social media usage organized by Malawi Communications and Regulatory Authority.

Through this Strategic Plan, the Authority will enhance its corporate identity through implementation of the recommendations of its Communication Strategy, development and implementation of a Public Relations Policy, ongoing media engagements and enhancing the PPDA Brand proposition. The Authority will further strengthen its efforts in stakeholder management through implementation of Corporate Social Responsibility Policy and Strategy, leveraging strategic partnerships, and proactive stakeholder engagement at all levels.

#### **2.5 Human Resource Capacity Development**

Human Resource Capacity Development sought to attain high staff retention while implementing a performance and reward system to attract and motivate competent staff. It also addressed effective change processes through development of a Change Management Strategy.

Over the review period, the Authority engaged the Department for Human Resource Management and Development (DHRMD) to conduct a functional review whose recommendations pend implementation in the new planning cycle (2024-2029).

Other areas that will build on registered successes include annual training needs assessments and plans; annual team building sessions for Management and Staff; Continuous Professional Development programmes for Management and Staff; linkage of performance management system to annual plans and budgets; enforcement of annual performance appraisals and staff sensitization of the system; and implementation of a performance rewards framework.

#### **2.6 Enterprise Resource Planning**

Enterprise Resource Planning sought to ensure cost containment through automation of business processes as one way to safeguard financial sustainability and operational efficiency. It was also envisaged by the framers of the exiting strategic plan that good governance was a critical factor to ensuring transparency and accountability, Board performance and quality service delivery within the ambits of the Authority's Service Charter.

Over the period under review, the Authority conducted Procurement Levy sensitizations with PDEs and intensified collection of Procurement Levy from the PDEs. Furthermore, annual enforcement of budgeting and bi-annual budget reviews were conducted. The Authority also initiated automation of financial processes to ensure efficiency in its operations. Revenue collection included government subvention, levy, fees, penalties, and grants. The Annual Review Report for the period 2022-2023 indicate that there was a 122 percent increase in revenue collection. The Authority was then able to pay surplus to Government. However, since Government has weaned the Authority of subvention, there is need for the Authority to intensify levy collection while pursuing other revenue streams for financial sustainability.

This Strategic Plan will ensure that the Authority sensitizes stakeholders on the rationale and importance of levy remittances and diversifies revenue streams beyond the levy through training fees and grants, *inter alias*, strengthens cost containment interventions and finalises automation of business processes to ensure a fully-fledged enterprise resource regime.

# SECTION THREE: POLICY LINKAGES AND STRATEGIC ALIGNMENT

This Strategic Plan has been aligned to the following specific sectoral policies and regulatory frameworks:

#### 3.1 The PPD Act 2017

The functions of the Authority are stipulated in section 5(2) of the PPD Act 2017. This Strategic Plan pivots on the mandate provided by the Act in all its functions.

#### 3.2 Malawi 2063 National Vision

The MW2063 was launched in January 2021 as an overarching vision to guide Malawi's long-term developmental policies. The MW2063 provides policy continuation with the Malawi Growth Development Strategy (MGDS) pillars on promoting sustainable economic growth through supporting an enabling environment for private sector growth, and supporting and strengthening the economic empowerment drive.

The MW2063 sets out strategies to transform the country into an inclusively wealthy and self-reliant industrialized "upper-middle-income country" by the year 2063. To achieve this goal, the Authority will be a critical driver in spurring the requisite socio-economic development of Malawi. Under MW2063 Enabler 1: Mind Set Change, Malawi is recognizing that the attainment of the nations' development aspirations requires the cultivation of a new way of thinking and doing things.

In this regard, the Authority strives not only to be an exemplar of that positive change but also a key contributor that targets key stakeholders to be agents of change in fostering professional conduct in public procurement and disposal of assets practices.

Under Enabler 2: Governance Systems and Institutions, Malawi commits to promoting rule of law and sustainable long-term development implementation. Enabler 3: promotes Enhanced Public Sector Performance and addresses issues of public sector reform, public service delivery, and ethical conduct. In essence, the MW2063 also recognizes the need for reform in the public and private sector.

The Authority will through this Strategic Plan ensure compliance to the PPD Act and its provisions by all stakeholders while at the same time enhancing its own institutional governance. The Authority will also ensure transparency and accountability in public procurement and disposal of assets processes to enhance public sector performance. Further, the Authority will promote private sector growth and economic empowerment of MSMEs and marginalized groups in public procurement through enforcement of the MSME Order.

The Authority will also ensure its contributions towards the enablers of Human Capital Development; Economic Infrastructure; and Environmental Sustainability through internal and external capacity development initiatives, digitalization to streamline public procurement and disposal of assets processes and promotion of green and sustainable procurement.

#### **3.3 The First 10- Year Implementation Plan**

The MW2063 is operationalized through its First 10-year Implementation Plan for the period 2021-2030, and it assigns responsibility to appropriate public institutions such as the PPDA. MIP-1 is anchored on the three Pillars of MW2063, namely: Agricultural Productivity and Commercialization; Industrialization; and Urbanization. Here, public procurement plays a vital role, given that 70% of the national budget is allocated for public procurement. This Strategic Plan will ensure transparency and accountability and a robust regulatory framework in public procurement of goods, works, and services towards Agricultural Productivity and Commercialization; Industrialization; and Urbanization programmes, plans, and projects in the country.

#### **3.4 Public Sector Reforms**

The PPDA also seeks to address its public reform agenda in the following areas:

- e-GP System aimed at facilitating the procurement of goods and services by MDAs for public procurement.
- e-GM System that will provide a central platform for buyers and suppliers to interact, while fostering transparency and accountability.
- e-Services System to facilitate internal processing of submissions but also accessible for use by PDEs for uploading their submissions into the system.
- The MSME Order- a policy framework that seeks to improve the participation of MSMEs and marginalized groups through set-aside procurements.
- Open contracting and open data to make public procurement more transparent and accountable by publicizing the contracts between the Government and suppliers, while also providing citizens with more access to the contracts' data in a machine-readable format known as the Open Contracting and Data Standards (OCDS) which

can help in making informed decisions.

- Reinforcement of levy remittances from PDEs.
- Review of the PPD Act 2017.
- Capacity building of PDEs, suppliers, contractors, and consultants.
- Inculcating a culture of informed decision making through research and knowledge creation.

### **3.5 National Environmental Policy**

The mandate of National Environmental Policy (NEP) is grounded in the Constitution of Malawi for safeguarding national wealth and protecting the rights associated with the environment. The NEP, therefore, is designed to promote environmental standards that are commensurate with fundamental rights of all people while protecting sustainable livelihoods. The Authority will through this Plan ensure that public procurement and disposal of public assets are carried out without violating principles of environmental governance which include procurement and disposal processes that do not harm consumers and the environment. The Authority will promote e-GP and e-GM to ensure green procurement in Malawi.

### 3.6 Malawi National Trade Policy (2016)

The 2016 Malawi National Trade Policy (MNTP) seeks to build a robust productive base, generating enough output for the domestic market, and facilitating integration in regional and global markets through value chains. The goal is to create a globally competitive export-oriented economy, generating higher and sustainable livelihoods through trade that recognises the role of MSMEs and the vulnerable groups.

Furthermore, MNTP promises high level political commitment to ensure consistent, credible, transparent, and sustainable implementation and prioritisation in ways that avoid the duplication of existing initiatives.

MNTP conveys the Government of Malawi's commitment to make trade a tool for sustainable socio-economic development and poverty reduction as espoused in the MW2063. The policy reflects the range of opportunities and challenges facing Malawi. It recognizes the critical issue of coordination among implementation partners. This Strategic Plan will enforce the MSME order to ensure participation of MSMEs and marginalized persons in set-aside public procurements.

### **3.7 Malawi National Industrialization Policy**

Malawi National Industrial Policy (MNIP) supports target product clusters, especially the leather and leather products, pharmaceuticals and textiles and clothing, all of which have high potential to drive import substitution, generate significant spillovers, and structurally transform the economy. In addition, MNIP support infrastructure and other important services and ambitiously prioritize the promotion of value chains to increase exports.

MNIP recognizes that industrialization and the structural transformation of the economy are essential to maintaining the rapid long-term economic growth that is needed to raise per capita income, widen the tax base, and address an unsustainable trade deficit. The National Industrial Policy considers manufacturing as a priority sector and therefore provides policy direction on how Malawi can become an industrialized nation pursuant to MW2063.

Industrialization relies on effective and efficient public procurement of works, goods, and services. Given that 70% of the annual national budget is allocated to public procurement, the PPDA will continue through this Plan to regulate the procurement sector through enforcement of compliance to the

revised PPD Act and strengthen transparency and accountability in public procurement and disposal of assets in the country.

#### **3.8 National Agriculture Policy**

The National Agriculture Policy (NAP) is central to coordination of implementation in the agriculture sector towards profitable commercial farming, diversification, and value addition. This is in line with MW2063 for increased sustainable production and commercialization where agriculture is a central pillar for wealth creation. The Authority is key to ensuring accountable and transparent public procurement of agricultural inputs and equipment for farm-led agricultural transformation that entails treating farming as a business. This Strategic Plan will therefore support the NAP by strengthening the public procurement sector through a strong regulatory framework, increased access and participation of MSMEs and marginalized persons, transparency and accountability in public procurement of agricultural inputs.

## **3.9 Public Accountability Legal Frameworks**

The main laws that guide public sector accountability are Public Finance Management Act, Public Audit Act and Public Procurement and Disposal of Assets Act. The Authority is a public institution that is accountable under all relevant laws. This Strategic Plan is grounded on core values that include transparency and accountability, integrity, professionalism, and impartiality. These core values are attainable dependent on adherence to applicable legal frameworks.

### SECTION FOUR: SCOT ANALYSIS, KEY STRATEGIC ISSUES

#### 4.1 Strengths, Challenges, Opportunities, and Threats Analysis

Tables 3 and 4 present the Authority's Strengths, Challenges, Opportunities, and Threats (SCOT) that reflect the current situation of the internal and external operating environments for the Authority.

	INTERNAL ANALYSIS		
No.	<b>Critical Internal Strengths</b>	No.	Critical Internal Weaknesses
1	The Authority is mandated by the Act as a regulator of public procurement and disposal of assets in Malawi.	1	Inadequate systemic capacity critical in expediting its core functions.
2	Qualified, committed and competent staff	2	Inadequate organizational structure for implementation of the Plan coupled with inadequate staffing levels.
3	Strong and committed leadership	3	The time taken to implement the relational make-up of the governance structure has not been clarified in succinct charters neither does a mechanism for their periodic review in place.
4	The Authority enjoys donor and stakeholder confidence e.g. <i>Chuma ChaDziko</i> programme .	4	Weak automation of business processes to operationalize a fully-fledged resource enterprise regime.

5	The Authority is a reputable organization in public procurement and disposal of public assets in Malawi	5	The low level of thresholds for Management reviews and approval of procurement submissions for <i>No Objections</i> affecting timely service delivery.
6		6	Prior reviews function providing less focus and delivery of other functions and overall net ineffectiveness.
		7	Inadequate specialist skills and expertise in such areas as legal and engineering to adequately review procurement submissions and conduct other specialized monitoring and compliance skills.
		8	Slow transaction into functioning as an Authority.
		9	Centralized operations of the Authority.
		10	Inadequate public sensitization on the roles and function of the Authority.
		11	Weak link between strategy implementation and performance management system and appraisal.

# Table 4: Opportunities and Threats

	EXTERNAL A	(SIS	
No.	Critical Opportunities	No.	Critical Threats
1	Rising demand for public procurement.	1	Public perceptions of corruption in public procurement affecting the image and reputation of the Authority.
2	Existence of legal and policy frameworks to support public procurement and disposal of assets.	2	Macroeconomic instability affecting financing of PPDA programmes, plans, and budgets.
3	Emergingandcheapertechnologies for e-Procurement	3	Pandemics.
4	Political stability for continued implementation of public procurement and disposal of assets programmes in Malawi.	4	Low compliance amongst stakeholders in public procurement and disposal of assets.
5	Emerging trends in green procurement for better climate management in public procurement and disposal of assets.	5	Bureaucracy in public procurement processes affecting government investment programmes, plans and budgets with ramifications for slowing down budget execution and by extension economic growth.
		6	Negative perception among PDEs, suppliers, contractors, and consultants.
		7	Low technical capacity in PDEs, suppliers, contractors, consultants and other service providers affecting quality delivery of public

	procurement and disposal of assets.
8	Collusive practices amongst suppliers, contractors, consultants, and other service providers.
9	Political interference in public procurement and disposal of assets.

### 4.2 Key Strategic Issues

A situation analysis of the Authority points out to eight key strategic issues addressed in this Strategic Plan as follows:

- Digitalization;
- Regulation and compliance;
- Stakeholder engagement;
- Resource mobilisation and financial sustainability;
- Capacity building of PPDA and stakeholders;
- Integrated Information Management;
- Public Relations and Communication;
- Research and innovation;
- Business processes on public procurement and disposal of assets; and
- Stakeholder outreach with public procurement services at grassroots.

### **SECTION FIVE: OUR STAKEHOLDERS**

The Authority recognizes the critical role stakeholders play in the implementation of the Strategic Plan. The Authority shall continue to step up efforts to strengthen engagement and networking with all stakeholders to mobilize and leverage resources for synergies in implementing the Strategic Plan. Table 5 presents PPDA's stakeholder analysis and corresponding strategies.

### Table 5: Stakeholder Analysis

Stakeholder	Interest	Power	Strategies
Stakeholder Ministries, Departments and Agencies	<ul> <li>(HIGH)</li> <li>Proposition of legal and policy framework for public procurement and disposal of assets.</li> <li>Professional service in public procurement and disposal of assets.</li> <li>Timely payment of suppliers,</li> </ul>	<ul> <li>(HIGH)</li> <li>To consider and approve the recommendations and policy propositions of PPDA.</li> <li>Institute policies that would support public procurement and disposal of assets.</li> </ul>	PPDA will continue to manage closely relevant MDAs and promote dialogue and communication with them on all developments taking place, especially on policy changes. It will continually lobby Government for any
	suppliers, contractors etc.	<ul><li>assets.</li><li>National</li></ul>	Government for any required changes
	<ul> <li>Regulation of public procurement and disposal of assets.</li> </ul>	development priorities and focus.	regarding its Act and mandate where appropriate.

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Development partners		development agenda which may affect national development	relations with development partners, the PPDA will continue
PDEs and PDUs	procurement and	<ul> <li>HIGH</li> <li>Demand for quality service delivery.</li> <li>Hold the PPDA accountable.</li> <li>Mobilizes support and resources.</li> </ul>	its commitment to manage closely, engage, inform the

		• Lobby for changes in the Act.	proactive service and dialogue. To ensure that it serves the PDEs and PDUs better, the Authority will strengthen its service delivery through exceptional value propositions for customer service as espoused in its Service Charter.
Suppliers, Contractors, Consultants, and other service providers.	• •	public procurement processes.	information, education

	<ul> <li>Empowerment of MSMEs and marginalized groups.</li> </ul>		In turn, this will empower the suppliers, contractors, and consultants to enhance their participation in public procurement including MSMEs.
The Parliament	<ul> <li>(HIGH)</li> <li>Legislative authority over PPD Act and provisions.</li> <li>Conformity by the PPDA to legislation provisions and mandate.</li> </ul>	to influence changes in the PPD Act • Approve National Budget and policies	to engage and inform the National Assembly through the relevant committees. It will continue to lobby through the national assemblage any constitutional and policy shift affecting its mandate and operating

		programmes, plans and budgets.	
Professional bodies	<ul> <li>(HIGH)</li> <li>Regulation of public procurement and disposal of assets.</li> <li>Professionalism in public procurement and disposal of assets.</li> </ul>	<ul> <li>(HIGH)</li> <li>Determines professional standards in public procurement.</li> </ul>	The PPDA will continue to engage professional bodies such as Malawi Institute of Procurement and Supply (MIPS) in inculcating a culture of professionalism in public procurement and disposal of assets.
Institutions of Higher Learning and Research	<ul> <li>(HIGH)</li> <li>Academic programmes and research in public procurement and disposal.</li> <li>Professionalism in public procurement and disposal.</li> </ul>	(MEDIUM) • Determines curriculum in public procurement and disposal	The PPDA will engage institutions of higher learning and research in curriculum development and research on public procurement and disposal of assets.

Citizens/communities	<ul> <li>(HIGH)</li> <li>Socio-economic development</li> <li>Macroeconomic stability</li> <li>Political stability</li> <li>Accountability and transparency on use of public resources</li> </ul>	<ul> <li>(HIGH)</li> <li>Voting power.</li> <li>Demand for quality service delivery.</li> <li>Hold PPDA accountable</li> </ul>	Inform, educate, communicate. Exceptional value propositions for service delivery.
Media	<ul> <li>(HIGH)</li> <li>An informed citizenry.</li> <li>Profitability.</li> </ul>	<ul> <li>(HIGH)</li> <li>Influences citizenry orientation towards development issues.</li> <li>Decides on media agenda and discussion.</li> </ul>	Engagement and media relations. Training and orientation on sector related policies, processes.
PPDA Board	<ul><li>(HIGH)</li><li>Financial viability and sustainability</li></ul>	(HIGH)	The PPDA Management will continue to engage

	<ul> <li>Organizational development and growth.</li> <li>Capacity of Management to deliver best value for Government.</li> </ul>	Strategic direction of PPDA.	the Board through its performance reports as required in order to keep it satisfied and informed.
Management and Staff	<ul><li><b>HIGH</b></li><li>Financial viability and sustainability.</li><li>Organizational and individual</li></ul>	<ul> <li>MEDIUM-HIGH</li> <li>Demand fair treatment, remuneration and better working conditions.</li> </ul>	Manage closely Keep informed Engagement Empowerment Capacity development Motivation Keep Satisfied

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# SECTION SIX: PPDA STRATEGIC PLAN FRAMEWORK (2024-2029)

### **6.1 Strategic Statements**

This Strategic Plan will be guided by the PPDA's Vision and Mission statements, and Core Values as follows:

### **Our Vision:**

A Public procurement and Asset Disposal System that is transparent, fair, efficient, corrupt-free, and instills public confidence.

### **Our Mission:**

To provide a regulatory, monitoring, and oversight service on public procurement and asset disposal matters in a professional, efficient, and effective manner with a view to realize value for money.

### **Our Core Values:**

NO.	Values	Ethos
1	Transparency and Accountability	We shall discharge our duties in an open manner and shall be responsible and accountable for our collective and individual actions.
2	Integrity	We shall discharge our duties with the highest levels of honesty, truthfulness, and reliability. We shall adhere to zero tolerance to corruption.

3	Teamwork	We will corporate and coordinate at functional units and individual level to increase productivity.
4	Professionalism	We will deliver high quality services through continuous improvement to achieve operational effectiveness and efficiency.
5	Impartiality	We will act solely according to the merits of a case and serving equally well the public and governments of different political persuasions.

### 6.2 Thematic Areas, Strategic Outcomes, Objectives

This Strategic Plan addresses five (5) thematic areas as follows:

- Thematic Area 1: Digitalization;
- Thematic Area 2: Robust Regulatory Framework;
- Thematic Area 3: Promotion of Micro, Small and Medium Enterprises (MSMEs) and Marginalized groups;
- Thematic Area 4: Capability Strengthening; and
- Thematic Area 5: Governance and Leadership.

Under these key result areas, the strategic outcomes and objectives presented in this Strategic Plan, therefore, support the MW2063 enablers of effective governance systems and institutions, mindset change, enhanced public sector performance, and human capital development with inclusivity as catalyst for national wealth building.

## 6.3.1 Thematic Area 1: Digitalization.

**Strategic Outcome:** An Effective and Efficient Public Procurement and Disposal System.

Strategic Objective	Strategies
SO1: To enhance transparency in Public Procurement by 2025.	1.1.1 Establish an e-Government Procurement system.
	1.1.2 Continuous engagement with relevant stakeholders.
SO2: To improve accessibility to public procurement opportunities by 2025.	1.2.1 Enhance stakeholders' access to public procurement and disposal of assets information.
	1.2.2 Timely status update on procurement process.
	1.2.3 Link registered suppliers and PDEs to e-GP.
SO3: To implement e- Government Procurement System by 2025.	1.3.1 Develop and implement Vendor Registration Module.
	1.3.2 Develop and implement Annual Procurement Plan and Budget Integration Module.
	1.3.3 Develop Tendering Module.
	1.3.4 Develop Contract Management Module.
	1.3.5 Integration with Third Party systems.
	1.3.6 Sensitization of stakeholders on e-GP system.
	1.4.1 Develop and implement e-GM system.

S04: To roll-out e-Government Marketplace by 2025.	1.4.2 Pilot test the e-GM system.	
	1.4.3 Go live and support.	
	1.4.4 Sensitization of stakeholders on e-GM system.	

# 6.3.2 Thematic Area 2: Robust Regulatory Framework

**Strategic Outcome:** Enhanced Public Procurement and Disposal of Assets Legal Framework and Compliance.

Strategic Objective	Strategies	
SO1: To strengthen the public	2.1.1 Amend the PPD Act.	
procurement and disposal of		
public assets legal framework	2.1.2 Review Public Procurement	
at all times.	Regulations in line with Revised PPD	
	Act.	
	2.1.3 Review Desk Instructions.	
	2.1.4 Promulgate e-GP Regulations.	
	2.1.5 Orientation and sensitization	
	of PDUs on disposal of public assets	
	processes and procedures	
	2.1.6 Promulgate Disposal	
	Regulations.	
	2.1.7 Develop and issue Standard	
	Bidding Documents, including single	
	sourcing.	
	2.1.8 Revision of MSME Order 2020.	
SO2: To enhance compliance	2.2.1 Conduct Procurement Audits.	
with the public procurement	2.2.2 Conduct Prior Reviews.	
and disposal of public assets	2.2.3 Conduct Administrative	
legal framework at times.	Reviews.	
	2.2.4 Conduct Supplier Registration.	
	2.2.5 Conduct Debarment	
	Proceedings.	
	2.2.6 Enforce sanctions for various	
	public procurement and disposal	
	related breaches	

	2.2.7 Conduct investigations on				
	reported and observed misconduct				
	on public procurement and disposal				
	of public assets.				
	2.2.8 Enforce compliance with				
	procurement planning.				
	2.2.9 Enforce compliance with				
	procurement reporting.				
	2.2.10 Enforce MSME Order				
	reporting.				
	2.2.11 Sensitize stakeholders on				
	selected procurements.				
	2.2.12 Sensitize PDUs on revised				
	Public Procurement Regulations.				
	2.2.13 Sensitize PDUs on revised				
	Desk Instructions.				
	2.2.14 Sensitize stakeholders on				
	Revised Standard Bidding				
	Documents, including single				
	sourcing.				
	2.2.15 Sensitize stakeholders on e-				
	GP Regulations.				
	2.2.16 Publicize revised MSME				
	Order.				
	2.2.17 Sensitize Stakeholders on				
	the Revised MSME Order.				
SO3: To strengthen capacity of	2.3.1 Develop and implement				
PDEs and suppliers at all times.	supply-driven capacity development				
	plans.				
	2.3.2 Implement capacity building				
	and strengthening plans. 2.3.3 Conduct demand-driven				
	training programmes.				
	2.3.4 Develop e-learning module.				

### 6.3.3 Thematic Area 3: Promotion of Micro, Small and Medium Enterprises (MSMEs) and Marginalized Groups.

**Strategic Outcome:** Enhanced Participation of MSMEs and Marginalized Groups and Persons in Public Procurement.

Strategic Objective	Strategies
SO1: To promote and support participation of MSMEs and marginalized groups in public procurement through e-	3.1.1 Develop capacity of MSMEs and marginalized groups and persons in public procurement processes.
Government Marketplace at all times.	<ul> <li>3.1.2 Orient MSMEs and marginalized groups and persons on the use of e-Government Marketplace.</li> <li>3.1.3 Enforce implementation of the MGME or elementation of the MGME or elementation.</li> </ul>
SO2: To strengthen compliance	<ul> <li>MSME Order.</li> <li>3.1.4 Introduce informational centers at district councils to enable MSMEs access the e-Government Marketplace.</li> <li>3.2.1 Enforce penalties for errant</li> </ul>
to MSME Order at all times.	MSMEs in line with provisions of the Order.
	3.2.2 Monitor the application and implementation of preferences and reservations of the MSME Order.
	3.2.3 Develop, maintain and periodically update register of procurement contracts awarded to MSMEs and marginalized persons.

## 6.3.4 Thematic Area 4: Capability Strengthening

### Strategic Outcome: Strengthened Institutional Capability to **Deliver on PPDA Mandate.**

Strategic Objective	Strategies		
SO1: To build financial	4.1.1 Stakeholder sensitization on		
sustainability of the PPDA .	Procurement levy remittances.		
	4.1.2 Intensify levy remittances		
	through proactive engagement		
	strategies with PDEs.		
	4.1.3 Budgeting and budget		
	enforcement and review.		
	4.1.4 Diversify revenue streams.		
	4.1.5 Conduct procurement levy		
	compliance checks.		
SO2: To strengthen Enterprise	4.2.1 Automate business processes.		
Resources Planning by 2029			
SO3: To establish a culture of	4.3.1 Engage institutions of higher		
evidence-based decision-	learning and research.		
making and continuous	4.3.2 Publish research papers on		
improvement by enhancing	public procurement and disposal of		
research and knowledge	assets.		
management practices by	4.3.3 Establish Monitoring,		
2025.	Evaluation, Accountability and		
	Learning (MEAL) Framework.		
	4.3.4 Develop staff capacity in MEAL		
	Framework.		
	4.3.5 Disseminate best practices on		
	public procurement and disposal of		
	assets to the community of practice.		

	4.6 Establish a research and ethics committee.			
	4.7 Develop policy briefs on public procurement and disposal of assets.			
SO4: To strengthen human resources capacity to deliver	4.4.1 Undertake annual training needs assessments.			
on PPDA mandate by 2026.	4.4.2 Implement annual training plans based on identified training needs.			
	4.4.3 Facilitate annual team building sessions for Management and Staff.			
	4.4.4 Finalize and implement functional review.			
	4.4.5ImplementContinuousProfessionalDevelopment			
	programmes. 4.4.6 Strengthen linkage of performance management system to			
	annual plans and budgets. 4.4.7 Enforce annual performance appraisals.			
	4.4.8 Sensitize staff on performance management system and appraisal.			
	4.4.9 Annually implement performance rewards framework.			
SO5: To enhance corporate image and brand of PPDA.	4.5.1ImplementCorporateCommunication Strategy.			
	4.5.2 Implement Public Relations Policy.			
	<ul><li>4.5.3 Proactively engage media.</li><li>4.5.4 Enhance PPDA Brand and Image.</li></ul>			

SO6: To strengthen	4.6.1 Develop and implement			
stakeholder collaboration at all	Corporate Social Responsibility (CSR)			
times.	Policy and Strategy.			
	4.6.2 Leverage strategic			
	partnerships.			
	4.6.3 Proactively engage			
	stakeholders.			
SO7: To secure own	4.7.1 Procure land in line with			
infrastructure by 2029.	Government provisions.			
	4.7.2 Drawings procured.			
	4.7.3 Commence construction of			
	office buildings.			
SO8: To strengthen	4.8.1 Conduct ICT Needs Assessment			
Information, Communication	4.8.2 Upgrade and expand PPDA			
and Technology (ICT) by 2027.	digital infrastructure and equipment.			
	4.8.3 Develop and implement			
	electronic data collection methods.			
	4.8.4 Develop and implement an			
	Integrated Management Information			
	System.			
	4.8.5 Review and implement ICT			
	Policy.			
	4.8.6 Implement institutional			
	cybersecurity policy.			
	4.8.7 Orient staff on cybersecurity			
	policy.			
	4.8.8 Automate and implement			
	Performance Management System.			
	4.8.9 Orient staff on automated			
	Performance Management System.			
	4.8.10 Automate and implement			
	Recruitment System.			
	4.9.1 Finalize and implement Risk			
	Management Framework.			

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SO9: To develop capacity of	4.9.2 Finalize and implement Risk				
the audit function by 2026	026 Management Policy.				
	4.9.3 Develop and implement Risk				
	Management Guidelines.				
	4.9.4 Develop and implement ICT				
	Risk Management Framework.				
	4.9.5 Orient staff on Risk				
	Management.				
	4.9.6 Coordinate assessment and evaluation of the PPDA risks.				

#### **Thematic Area 5: Institutional Governance and** 6.3.5 Leadership.

Strategic Outcome: Enhanced Governance, Leadership and **Corporate Social Responsibility.** 

Strategic Objective	Strategies		
SO1: To strengthen good	5.1.1 Implement annual Board		
governance practice.	Evaluations.		
	5.1.2 Strengthen compliance to		
	Board Charter.		
	5.1.3 Strengthen compliance to		
	Terms of Reference for Board and		
	committees.		
	5.1.4 Enhance evidence-based		
	decision making.		
	5.1.5 Strengthen internal audits.		
SO2: To strengthen leadership	5.2.1 Undertake capacity		
development.	assessment for the Board.		
	5.2.2 Develop capacity programmes		
	for the Board.		
	5.2.3 Implement Board Capacity		
	Development Plans based on		
	identified capacity gaps.		
SO3: To enhance transparency	5.3.1 Ensure external audits		
and accountability at all times.	compliance.		
	5.3.2 Ensure compliance to Public		
	Finance Management Act.		
	5.3.3 Ensure compliance to Public Procurement and Disposal of Assets		
	Procurement and Disposal of Assets Act.		

SO4: To enhance Corporate	5.4.1 Undertake needs assessment			
Social Responsibility.	to inform areas for donations.			
	5.4.2 Provide assistance in times of			
	natural disasters and pandemics.			
	5.4.3 Adopt green procurement			
	practices for sustainable			
	environment.			
SO5: To inculcate cultural	5.5.1 Develop and implement			
transformation within PPDA.	Change Management and Culture			
	Transformation Strategy.			
	5.5.2 Undertake annual team			
	building sessions for Management			
	and Staff.			
	5.5.3 Orient staff on Strategic Plan			
	with focus on vision, mission, core			
	values and thematic areas.			
SO6: Enhance Adaptive	5.6.1 Conduct quarterly planning			
Management.	meetings			
	5.6.2 Conduct Bi-annual reflection			
	meetings			

# SECTION SEVEN: IMPLEMENTATION, MONITORING, EVALUATION, ACCOUNTABILITY, AND LEARNING (MEAL)

## 7.1 Introduction

Sound Monitoring and Evaluation (M&E) will offer PPDA's Executive Management the tools and evidence to detect strategy challenges, adapt or adjust strategy implementation, as well as communicate strategy results in a timely and accessible manner. It is envisaged that sound M&E advanced in this Plan will help improve planning and operational decision-making by providing evidence to measure performance and help raise specific questions to identify implementation bottlenecks. Furthermore, M&E will strengthen accountability and stakeholder awareness (information) in regards to the implementation of the strategies, as information about the utilization of resources is measured and made known to PPDA's stakeholders.

# 7.2 Implementation Arrangements

- a) The successful operationalization of this Strategic Plan calls for leadership and commitment from PPDA staff at all levels. In addition, the Strategic Plan will require full involvement of all key actors and stakeholders.
- b) Awareness and dissemination of the Strategic Plan before implementation is important for internal and external stakeholders of PPDA to familiarize themselves with the document.
- c) Involvement of key stakeholders is critical to mobilizing goodwill, financial and human resources existing outside the PPDA; and
- d) The PPDA will further endeavor to address the capacity gaps highlighted in this Plan and mobilize the needed resources for proper implementation of the planned strategies.

### 7.3 Board and Management

- a) Executive Management has the ultimate responsibility of implementing this Strategic Plan;
- b) Heads of directorates, divisions, and sections, under the overall coordination of the Director General, have the responsibility to implement the Strategic Plan in areas falling under their functions as indicated in the implementation matrix; and
- c) The Board through quarterly Board meetings will have an oversight role over Management in implementing the Strategic Plan. Therefore, strategies proposed in this document will be implemented to capacitate the Board and Management to monitor and evaluate performance.

### 7.4 Risk Management of Strategic Plan Implementation

The PPDA recognizes that risks are occurrences that may affect the successful implementation of the Strategic Plan. Risk Management is a continuing process at the PPDA. It is not reactive, or panic driven. Risk Management is treated as more predictive and proactive. Risk Management will, therefore, continue to take a strategic role at the Authority. The PPDA recognizes Risk Management as a guidance provider on the path ahead, mitigating critical risks and allowing the Authority to grow sustainably in the long-term.

Risk management processes will provide decision-makers and responsible parties with an enhanced understanding of risks that could affect the achievement of strategic outcomes and objectives, as well as the adequacy and effectiveness of controls to be implemented.

It has, therefore, been important to identify, assess, treat, monitor, and review risks to prevent risks from hindering the achievement of the Authority's strategic outcomes and objectives. Risks will be looked at in two categories: firstly, risks with a negative impact and secondly, those with positive impact on the implementation of this Strategic Plan. The basis of these strategic risks (negative and positive risks) presented in Table 6 below is the SWOT analysis presented in Section 4 of this document, particularly from the threats and opportunities. The table presents an analysis of the risks, gives a perception of the level for each identified risk, and proposes mitigation measures and strategies.

The major challenge that the PPDA is anticipated to face is the selection of those risks that can affect its business. Consequently, it is necessary to determine the perceived strategic impact and perceived probability of occurrence of each risk. Apart from the achievement of the strategic goals, some impacts that risks might have on the PPDA are reputational, financial, and compliant in nature. Thus, it will be very critical to know the impact level to the Authority's business if some risky events take place.

The review of strategic risks will be made periodically, as there may be changes in the Authority's internal and external environments. Risks will be reviewed in the same manner as the strategic risk assessment process.

# Table 6: Risk Analysis Matrix for PPDA's Strategic Plan (2024-2029).

	Risks with Negative Impact				
No.	Risk factor	Perceived Level of Impact	Perceived Probability of Occurrence	Mitigating Action	
1	Inadequate systemic capacity critical in expediting its core functions.	Medium	Low	Motivation,capacitydevelopment,andhiringofqualifiedandmultidisciplineexpertiseandstaff.	
2	Inadequate organizational structure for implementation of the Plan coupled with inadequate staffing levels.	Medium	Medium	Implement functional review recommendations and staff placement.	
3	The time taken to implement the relational make-up of the governance structure has not been clarified in succinct charters nor does a mechanism for their periodic review in place.	Medium	Low	<ul> <li>Implementation, monitoring and review of Board Charter.</li> <li>Board orientation on roles and responsibilities.</li> <li>Annual Board and directors' evaluations.</li> </ul>	

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4	Weak automation of business processes to operationalize a fully-fledged resource enterprise regime.	High	Medium	<ul> <li>Automation of business processes through enterprise resource planning model.</li> <li>Increased accessibility and usability of available ICT infrastructure.</li> </ul>
5	The low level of thresholds for management reviews and approval of procurement submissions for <i>No Objections</i> affecting timely service delivery.	High	High	<ul> <li>Strengthen capacity and staff complement to handle prior reviews.</li> <li>Lobby for thresholds levels for PDEs and the Authority.</li> </ul>
6	Prior Reviews function providing less focus and delivery on other functions and overall net ineffectiveness.	High	Medium	<ul> <li>Strengthen capacity and staff complement to handle prior reviews.</li> <li>Lobby for thresholds levels for PDEs and the Authority.</li> </ul>
7	Inadequate specialist skills and expertise in such areas as legal and engineering to adequately review procurement submissions and conduct other specialized monitoring and compliance skills.	Medium	High	<ul> <li>Contract out services in areas of expertise on needs basis.</li> <li>In the medium to long-term develop internal capacities in the areas of expertise required.</li> </ul>

8	Slow transaction into functioning as an Authority.	High	Medium	Assert PPDA as an Authority in public procurement and asset disposal through full implementation of the PPDA Act and provisions.
9	Centralized operations of PPDA.	High	Medium	Decentralize service provision at regional level through satellite information centers to enhance accessibility at grassroots.
10	Inadequate public sensitization on the roles and function of PPDA.	High	Medium	<ul> <li>Proactive Public Relations and continuous information dissemination and communication.</li> <li>Enhanced networking</li> <li>Media Relations</li> </ul>
11	Weak link between strategy implementation and performance management system and appraisal.	High	Medium	<ul> <li>Link Annual Plans and Budgets to the Performance Management System and Appraisal.</li> <li>Orient staff on Performance Management System and Appraisal.</li> </ul>

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	D:			
No.	Risk factor	Perceived	itive Impact Perceived Probability of Occurrence	Mitigating Action
1	Rising demand for public procurement.	High	High	<ul> <li>Capability strengthening of PPDA to deliver quality services in line with Service Charter.</li> <li>Strengthening compliance in public procurement and disposal of assets in line with the PPD Act.</li> </ul>
2	Existence of legal and policy frameworks to support public procurement and disposal.	High	High	Strengthenregulation,monitoring, and compliance toPPD Act and provisions.
3	Emerging and cheaper technologies for e-Procurement.	High	High	<ul> <li>Monitoring and adaptation to technological changes for e- Procurement.</li> </ul>

### 2024-2029 Strategic Plan Public Procurement and Disposal of Assets Authority

4	Political stability for implementation of public procurement and disposal in Malawi.	High	Medium	<ul> <li>Enhanced engagement and networking</li> <li>Continuous lobbying for government support on new developments.</li> <li>Increased accountability and transparency</li> </ul>
6	Emergingtrendsingreenprocurementforbetterclimatemanagementinpublicprocurementand disposal.	5	High	Monitoring and adaptation to changes in green procurement.

The Executive Management will have the sole responsibility of monitoring the strategic risks presented in this Plan. The preventive data monitoring associated with events of strategic risk will allow the PPDA to identify the existence of conditions that could lead to a risk event. In this way, at least one Key Result Indicator (KRI) for each strategic risk will be assigned. The following issues shall be considered:

- a) The review of strategic risks will be made periodically, as there may be changes in PPDA's internal and external environments.
- b) Risks will be reviewed in the same manner as the strategic risk assessment process.
- c) Proactive Public Relations and continuous information dissemination and communication.
- d) Customized training and orientation of key stakeholders.
- e) Increased accountability and transparency shall be ensured.
- f) Enhanced networking.
- g) Creation of distinctive competencies and service portfolios.
- h) Continuous strengthening of the PPDA as the Regulator of public procurement and disposal of assets standards in Malawi.
- i) Continuous strengthening of the PPDA as an institution whose existence and performance is independent of the personality of the head.
- j) Succession planning intervention.

# 7.5 Monitoring

Monitoring should be viewed as a tool that should provide critical evidence to foster performance improvement and facilitate greater cooperation between relevant stakeholders. The MEAL framework this plan is propositioning eliminates ambiguity in measuring the progress in implementation of the strategies and achievement of outcomes or objectives. Monitoring performance evidence in the implementation of this Strategic Plan will be used to pursue three main objectives:

- a) To contribute to operational decision making, by providing evidence to measure performance and raising specific questions to identify implementation challenges and delays;
- b) To strengthen accountability related to the use of resources, the efficiency of internal management processes, or the outputs of a given strategy implementation; and
- c) To ensure transparency whilst providing key stakeholders with information on whether the efforts carried out by the PPDA are producing the expected results.

For monitoring evidence to serve as a management tool, it must be embedded in a performance dialogue that is conducted regularly and frequently enough that it allows practitioners and decision-makers to identify implementation issues, determine resource constraints, and adapt their efforts and resources to solve them.

To support decision-making by the PPDA Management and serve as a communication tool to the key stakeholders, data will be analyzed, and tailored to the user. This will enable the PPDA Management to use monitoring as a tool that provides information to further improve its performance at various levels and departments. For instance, the periodic monitoring reports will be well targeted to its audience by clearly differentiating monitoring methodologies according to their intended users for more fit-for-purpose information.

Communicating results to key stakeholders regarding the implementation of the Strategic Plan is very important. Keeping periodic monitoring reports shared among employees and key stakeholders; and making data available on the PPDA communication platforms is important to engaging with employees and maintaining public accountability. Besides these, the PPDA shall develop communication tools to increase employee awareness and engagement in the Strategic Plan implementation, such as social media strategies and newsletters with focus on achievements of strategic plan implementation.

To have an effective impact, the PPDA will ensure the uptake of monitoring results in decision-making. A better impact of monitoring strategic plan implementation results will require the development of a performance narrative focused on addressing inconsistencies in implementation. Moreover, involving employees in the design of the monitoring set-up will increase the legitimacy of the resulting evidence and ultimately lead to greater impact in decision-making. Monitoring for better results implies creating feedback loops to institutionalize the use of monitoring results, either through the budget cycle, or through performance management system, for example.

# 7.6 Evaluation

Evaluation culture at the PPDA takes on a clear understanding of the purpose for and value of evaluation to the Authority. Evaluation will focus on evidence-based learning, and accountability to examine what the PPDA is doing to improve performance and achievement, and how this is done. Widespread and regular communications and dissemination of evaluation results, recommendations and examples of good practices will be essential to building evidence for decision-making, while displaying the successes registered. The Authority shall ensure that efforts to improve on evaluation findings are linked to the comprehensive approach to change management and performance management system as detailed within the context of the work plan.

The PPDA response follow-up of evaluation Management and recommendations are means that will help reinforce positive evaluation culture and use of the results for continuous learning and improvement. This calls for reflection over evaluation results and how improvements can be integrated into the strategic plan evaluated. They shall also be a response to lessons learned and be included in broader institutional schemes. In addition, they will help enforce accountability to beneficiaries as well as to government ways partners. Identifying donors and of tracking recommendations and their use is important to continue ensuring that learning from evaluation is taking place.

Evaluation will help the PPDA measure the extent to which the Authority is contributing to MW2063 aspirations, and with more specific reference to the attainment of its agenda within the MIP-1, and its reforms agenda.

### 7.7 Monitoring and Evaluation Framework Implementation

The success of this Strategic Plan will be a result of fervent Monitoring and Evaluation (M&E) of its activities. An external evaluator will conduct Midterm and End-term evaluations on the implementation of this Strategic Plan The main goal of M&E in the implementation of this Strategic Plan is to provide relevant performance information for well informed decision making. An M&E framework based on the milestones presented in the implementation matrix of this document will provide feedback critical for tracking progress on implementation of this Strategic Plan, enabling the Board and Management make evidence-based decisions. The PPDA will monitor and evaluate this plan quarterly and annually.

Quarterly and annual reports shall be provided as per requirements of Performance Contract to the Board, and this will be normalized through departmental reports during departmental meetings and escalated to Senior Management Meetings for decision making and for eventual attention of the Board.

Executive Management has the ultimate responsibility for monitoring the implementation of this Strategic Plan. The Director General will exercise individual oversight to monitor the performance of this Plan in accordance with the activities indicated in the implementation matrix.

A Monitoring and Evaluation Committee for the Strategic Plan with representation from all directorates may be formed with the following key responsibilities:

- a. Develop a reporting template and M&E tool for the Strategic Plan.
- b. Receive, analyze, summarize, and consolidate monitoring reports and promptly forward them to Management every quarter.
- c. Facilitate undertaking of mid-term and end-term evaluation of the Strategic Plan.
- d. Report on the Performance Contract

Members forming the M&E committee must have key proficiencies such as public procurement and disposal of assets, data analysis and research, human resource management, ICT, information and knowledge management, financial management, quality assurance etc. The Committee will be chaired by the Directorate of Corporate Services. Responsibility for collecting, analyzing, and reporting performance data for each indicator will be assigned based on technical expertise. The responsibility for maintaining this database will be assigned to an appointed member of the committee. If for any reason, there is a significant deviation in performance in a very critical indicator in the Plan, an ad hoc evaluation may be conducted to inform decisions on possible interventions in such an area.

#### 2024-2029 Strategic Plan Public Procurement and Disposal of Assets Authority

The indicators, baselines and the targets will be derived from the strategic outcomes, objectives, and outputs for the strategies in the implementation matrix. In line with the Organization for Economic Co-operation and Development (OECD) principles of evaluation, reflection, and learning will seek to address strategy relevance, efficiency, effectiveness, and utility of strategy implementation.

Furthermore, the evaluation will also investigate lessons learnt from the strategy design and implementation and indicate adjustments that may need to be made to ensure the success of the successor plan. We will adapt a conceptual framework that helps to establish the relationship between program components – context (needs, problems, or issues), objectives, inputs, activities, and results.

In particular, the focus of any strategy evaluation should aim to assess the effectiveness, efficiency, relevance, impact, sustainability, and organization learning in the implementation of the current Strategic Plan. In addressing this aspect of the assignment, we propose to undertake a review of the current Strategic Plan using the conceptual framework for evaluation presented in figure 1 below:

	Design	Definition	Monitoring	Evaluation
at ry level	Goal	Long term societal benefits from achieving a specified combination of outcomes.	Impact	Impact/Relevan ce/Sustainability
Results at beneficiary	Purpose	Changes in human behavioùr, practices and systems	Effects/	Effectiveness
hent	Outputs	The goods and services produced by undertaking the activities	Outputs	Efficiency
Management level	Activities	The actions that convert inputs into outputs	Activities 🔌	Efficiency

Figure 1 Conceptual Framework for Evaluation
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#### **Relevance:**

Relevance will seek to address the following aspect of the evaluation:

- a) Evaluate whether the design and approach of the Strategic Plan was relevant in addressing the identified needs, issues and challenges;
- b) Assess the extent to which the Plan addressed the issues affecting the sector and has contributed to the achievement of the mandate; and
- c) Assess the extent to which the Plan was aligned with sector policies and the PPDA Mandate.

#### **Effectiveness:**

According to the conceptual model, measuring effectiveness of the Strategic Plan seeks to establish outcomes the PPDA needed to address at results level as follows:

- a) Assess the extent to which the activities and strategies implemented were in accordance with the expected outcomes of the Strategic Plan? If not, why?
- b) What results have been achieved so far? To what extent did they contribute to the objectives?
- c) How effective were the approaches and structures in delivering the desired results? How could they be improved?
- d) Did the different departments and sections work together effectively? Was the structure effective in achieving the desired outputs?

#### **Efficiency:**

Assessing efficiency at activity and output level seeks to ascertain the actions that convert the inputs into outputs as well as the products and services the PPDA produced. Efficiency will seek to address the following aspect of the evaluation:

- a) Were the available technical and financial resources adequate to achieving the expected results?
- b) Were the funds being spent in accordance with plans and using the right procedures in line with the Public Finance Guidelines?
- c) Have there been any unforeseen challenges? How well were they dealt with?
- d) Were the capacities of the departments adequate?
- e) What have been the roles of the staff; and are they appropriate?

f) Was there an effective process, built into the management structure for self-monitoring and assessment, reporting and reflection?

### **Impact and Sustainability:**

Measuring results at impact level is aimed at long term benefits accrued to PPDA stakeholders. The review will consider the following issues to be covered:

- a) What positive and negative changes were being produced by the interventions, directly or indirectly, intended, or unintended?
- b) Identify any potential impacts that will likely be manifested at ultimate beneficiary level;
- c) Are the benefits of these interventions likely to continue after the expiration of the present Strategic Plan?
- d) To what extent was the implementation of the Strategic Plan following the Results Based Approach? If not, what are the recommend the remedies?
- e) Are alternative or additional measures needed and, if so, what is required to ensure continued sustainability and positive impact?

### Organizational Learning:

Organizational leaning is a product of strategic learning where organizations needed to continually improve through lessons learnt in program implementation. Strategic learning for the PPDA should draw its momentum on the identified challenges and lessons learnt during the strategy implementation. The following issues need to be considered during the review:

a) What challenges and lessons could be used in the inter and intra organizational set up?

- b) What lessons learned could be used beyond the present implementation of the Strategic Plan?
- c) What innovations taken by the Strategic Plan can be regarded as innovative or as appropriate adaptations of good practice?

# 7.8 Reporting

The M&E Committee will submit reports on a quarterly and annual basis to the relevant board committee through the Director General. The report will be on a structured format providing information on the performance of their departments, and it should explain any variation from expected performance, discuss challenges and constraints faced, highlight lessons learnt, and draw the necessary recommendations on any facilitation required to improve on performance.

The M&E Committee will analyze, summarize and consolidate the report for submission to the Board through the Director General. The annual report shall be presented to the Board.

# 7.9 Financing

Monitoring and evaluation activities, and in particular annual surveys and evaluations will be financed through budgeted provisions of the PPDA.

# 7.10 Management of the Strategic Plan

The PPDA will use the extrapolations drawn from M&E exercises to make informed decisions regarding the delivery of the Strategic Plan function, resource allocation, policy, and issues of accountability.

## 7.11 Mechanisms

Mechanisms for data collection and storage will be created and fed into the Management Information System (MIS). In addition, annual surveys on critical indicators like stakeholder satisfaction and awareness surveys, work environment and employee satisfaction surveys will be conducted as suggested in this document. The following tools will be used to implement this Strategic Plan.

- a) The Annual Performance Contract targets for Management and the PPDA will be derived from this Strategic Plan;
- b) Annual work plans will be derived from the implementation matrix in this Strategic Plan and the status of implementation of preceding year's targets;
- c) Annual budgets for the PPDA will be based on annual work plans drawn from the implementation matrix;
- d) The Performance Management System will use the implementation matrix of the Strategic Plan to cascade performance contracts to individual members of staff in PPDA basing on the led Strategic Plan aspirations; and
- e) The Strategic Plan may be reviewed at any time based on changing realities.

# 7.12 Staff

The PPDA shall continue to build the capacity of its staff as well as provide the right working environment for them as prerequisites for motivation and productivity. This will be achieved through capacity assessments to determine capacity action plans for workload, quality of work environment, staff satisfaction and motivation, and training needs analysis for the staff members early in the implementation period, and full implementation of the recommendations from these studies. Management will ensure that staff are inducted on the Strategic Plan.

### 7.13 Resources

To implement this Strategic Plan, the PPDA will require investing in its resources. While there are other existing funding mechanisms in the PPD Act such as levy, fees, and grants. Cost-reduction due to wastage control will also serve as a key intervention that will greatly contribute to resource mobilization and efficient use via resource direction to areas where they are most required. This will also be a key intervention that will substantially build resources for the PPDA. Presented in table below are the cost estimates for implementation of this Strategic Plan per thematic area (Table 7).

No.	Thematic Area	Amount (MK)
1	Digitalization	3,153,800,965.00
2	Robust Regulatory Framework	3,154,979,337.00
3	Promotion and Strengthening of Micro, Small and Medium Enterprises (MSMEs) and Marginalized Groups	74,710,000.00
4	Capability Strengthening	4,925,682,235.85
5	Institutional Governance and Leadership	362,198,144.15
	TOTAL EST. BUDGET (MK)	11,671,370,682.00

#### **Table 7: Budget Estimates**

Plus 10% Contingency	1,167,137,068.20
GRAND TOTAL	12,838,507,750.20

### 7.14 Improvements in Capacity

The PPDA shall continue to strengthen its relationship with Government, private and public sectors players, civil society, development partners, regulatory institutions, the academia at large, and other key stakeholders that will continue to support its cause through goodwill, financial, material, and human resources. To reinforce this relationship, the PPDA resolves to build the necessary capacity and put emphasis on improving the absorption capacity of stakeholder support, networking, and enhancing accountability of its own actions and transparency in planning, implementation, monitoring and accounting for resources provided.

# 7.15 Improvements in Efficiency

The PPDA shall ensure that measures are put in place to maximize the use of available resources. First, it will pursue and emphasize improved costing of planned activities to avoid wastage and inefficiency in the use of resources. Secondly, the PPDA shall ensure proper use and scheduled maintenance of facilities, equipment, and mobile assets to reduce costs associated with idle capacity. Lastly, it will leverage on ICT to reduce costs through adoption of direct internal and external paperless communication and below the line communication. ANNEX I: PPDA ORGANOGRAM

### **ANNEX II: IMPLEMENTATION MATRIX**

THEMATIC AREA 1: DIGITALIZATI									1		
STRATEGIC OUTCOME: AN EFFECT	IVE AND EFFICIENT PUBLIC P	ROCUREMENT AND DISPOS	AL SYSTEM	1							
	-		_	_							
Strategic Objective	Strategies	Performance Indicator	Baseline	Target	Timefran		000( 07	0007.00	0000 0	d <b>D</b>	Lead
		The e-GP system successfully			2024-25	2025-26	2026-27	2027-28	2028-2	Deadline	
SO 1:To enhance transparency in	1.1 Establish an e-Government	deployed within specified									
Public Procurement by 2025.	Procurement system.	timelines.	v	1						Ongoing	DCDR
rublic Procurement by 2023.	1.2 Continuous engagement with	Number of engagements with	^							Ongoing	DODK
	relevant stakeholders.	stakeholders.	x	20						Quarterly	DCDR
			~	20						Cuartony	BOBIL
	1.1 Enhance stakeholders access										
SO2: To improve accessibility to	to public procurement and										
public procurement opportunities		Number of website visits per									
by 2025	disposal of assets information.	year.	х	12000						Annually	DCDR
	1.2 Timely status update on	Status on procurement									
	procurement process.	process frequently updated.	х	100%						Ongoing	DCDR
	1.3 Link registered suppliers and	Percentage number of									
	PDEs to e-GP.	registered suppliers and PDEs									
	FDES 10 E-GF.	linked to the e-GP.	Х	100%						Ongoing	DCDR
										D. I	
SO3: To implement e-Government			_							By June	D 0 5 5
Procurement System by 2025.	1.1 Develop and implement of Ve	Module developed.	0	1			ļ		<u> </u>	2024	DCDR
	1.2 Develop and implement										
	Annual Procurement Plan and									By June	
	Budget Integration Module.	Module developed.	0	1						2024	DCDR
	1.0 Decision - Terraturiano Manduda	Marchalla, davida ana d		1						By June	DODD
	1.3 Develop Tendering Module.	Module developed.	0	I						2024 Dv. huno	DCDR
	1 4 Develop Contract Manageme			1						By June	DODD
	1.4 Develop Contract Manageme	Percentage number of Third	0	I						2024	DCDR
	1 E late metion with Third Douty o			1000/						Onesian	DCDR
	1.5 Integration with Third Party s	Percentage number of	X	100%						Ongoing	DCDR
	1.6 Sensitisation of stakeholders	3	v	100%						Ongoing	DCDR
	1.0 Sensitisation of stakeholders	stakenolders sensitised.	Х	100 %						Ongoing	DCDK
SO4: To roll-out e-Government										By June	
Marketplace by 2025.	1.1 Develop and implement e-G	Functional e-GM system	20%	100%						2024	DCDR
	1.1 Develop and implement e o		2070	10070						2024	DODI
		Percentage number of the									
		system's code and functionality									
		covered by tests. This includes									
		unit tests, integration tests,									
		system tests, and acceptance								By June	1
	1.2 Pilot test the e-GM system.	tests.	0%	100%						2025	DCDR
		Percentage number of volume									1
		and value of transactions									1
		processed through the									
		marketplace system during the									
	1.3 Go live and support.	Go-live phase	0%	100%						Ongoing	DCDR
		Number of stakeholders									1
	1.4 Sensitisation of stakeholders	sensitised	Х	100%						Ongoing	DCDR
									-	-	───
						1		1	1		<u> </u>

THEMATIC AREA 2: ROBUST REGULATORY F	RAMEWORK									
STRATEGIC OUTCOME: ENHANCED PUBLIC P	ROCUREMENT AND DISPOSAL OF ASSETS LEGAL	FRAMEWORK AND COMPLIANCE.	+	-			-		-	
Strategic Objective	Strategies	Performance Indicator	Baseline	Target	Timeframe					Lead
SO 1: To strengthen the public procurement and disposal of public assets legal framework					2024-25	2025-26	2026-27	2027-2028 2028-29	Deadline	
and disposal of public assets legal framework at all times.	2.1 Amend the PPDA Act. 2.2 Review Public Procurement Regulations in line	PPDA Act amended.	1	1					By March 2025	DRRM, DCDR, DCS
		Public Procurement Regulations revised in line								
	with revised PPDA Act.	with the PPDA Act.	0	1					By March 2027	DRRM, DCDR, DCS
	2.3 Review Desk Instructions.	Desk Instructions reviewed.	1	1					By March 2026	DRRM, DCDR, DCS
	2.4 Promulgate e-GP Regulations. 2.5 Sensitization of PDUs on disposal of public assets	e-GP Regulations promulgated.	0	1					By March 2027	DRRM, DCDR, DCS
	processes and procedures	Number of PDUs sensitised.	0	250	)				By March 2029	DRRM, DCDR, DCS
	1 · · · · · · · · · · · · · · · · · · ·									
	2.6 Promulgate disposal regulations. 2.7 Develop and review Standard Bidding	Disposal regulations promulgated.	0	1					By March 2026	DRRM, DCDR, DCS
	Documents (including for single sourcing).	Standard Bidding Documents promulgated.	15	16					By March 2026	DRRM
	2.8 Revision of MSME Order 2020.	MSME Order Revised.	1	1					By March 2026	
SO2: To enhance compliance with the public	2.1 Conduct procurement audits	Number of audits.	~	250					Ongoing	DRRM
procurement and disposal of public assets legal framework at times.	2.1 Conduct procurement audits. 2.2 Conduct prior reviews.	Prior reviews conducted.	0%	100%					Ongoing	DRRM, DCDR,DCS
legal framework at times.	2.3. Conduct administrative reviews.	Administrative reviews conducted.	0%	100%					Ongoing	DG, DRRM
	2.4 Conduct Supplier Registration. 2.5 Conduct debarment proceedings.	Supplier Registration.	0%	100%					Annually	DRRM DRRM
	1.6 Enforce sanctions for various public procurement	Debarment proceedings conducted.	0%	100%					Ongoing	DRRIVI
	and disposal related breaches	Procurement sanctions enforced.	0%	100%	5				Ongoing	DRRM, DCDR, DCS
	2.7 Conduct investigations on reported and observed misconduct on public procurement and disposal of	Investigations on reported and observed								
	public assets.	misconduct conducted.	0%	100%					Ongoing	DRRM, DCDR, DCS
	2.8 Enforce compliance with procurement planning.	Percentage of compliance rate.	x	100%	5				Ongoing	DRRM, DCDR, DCS
	2.9 Enforce compliance with procurement reporting.	Percentage of compliance rate.	×	100%					Quarterly	DRRM, DCDR, DCS
	2.10 Enforce MSME Order reporting.	Percentage of compliance rate.	X	100%					Quarterly	DRRM, DCDR,DCS
	0.11.Com/Web at-balance and a lasted and an entry	Number of stakeholders sensitised.		150000					D. March 0000	DRRM, DCDR,DCS
	2.11 Sensitise stakeholders on selected procurements. 2.12 Sensitise PDUs on revised Public Procurement	Number of stakeholders sensitised.	0	150000					By March 2029	DRRM, DCDR,DCS
	Regulations.	Number of PDUs sensitised.	0	30000	D				By March 2029	DRRM, DCDR, DCS
	0.40 Constitue DDUb on an doub Doub Instructions	Number of DDUs and Ward		050					Du Mauria 2020	
	2.13 Sensitise PDUs on revised Desk Instructions. 2.14 Sensitise stakeholders on revised Standard Biding	Number of PDUs sensitised.	0	250					By March 2029	DRRM, DCDR, DCS
	Documents, including single sourcing.	Number of stakeholders sensitised.	263	150000	D				By March 2029	DRRM, DCDR, DCS
	0.45 Constitue states along an a CD Devidetions	Normalism of statistical dama are shifted		5000					D. March 0000	
	2.15 Sensitise stakeholders on e-GP Regulations.	Number of stakeholders sensitised.	0	5000					By March 2029	DRRM, DCDR, DCS
	2.16 Publicise revised MSME Order. 2.17 Sensitize Stakeholders on the Revised MSME	Revised MSME Order publicised.	1	1					By March 2026	DRRM, DCDR,DCS
	Order.	Stakeholders sensitized.	x	150,000					By March 2024	DRRM, DCDR, DCS
SO3: To strengthen capacity of PDEs and	2.1 Develop and implement supply-driven capacity									
suppliers at all times	development plans.	Number of plans developed.	0	10					Annually	DCDR
	2.2 Implement capacity building and strengthening plans.	Number of plans implemented.	0	10					Ongoing	DCDR
	process.	names of plans implemented.	0						chigoing	
	2.3 Conduct demand-driven training programmes.	Number entities trained.	0	500	)				Ongoing	DCDR
	2.4 Develop e-learning module.	Module developed and implemented.	0	1					By March 2027	DCDR
	2.4 Develop e-learning module.	module developed and implemented.	0						by march 2027	DODIN

STRATEGIC OUTCOME: ENHANCED PA	RTCIPATION OF MSMES AND MARGINALIZED GROUPS	IN PUBLIC PROCUREMENT.									
Strategic Objective	Strategies	Performance Indicator(s)	Baseline	Target	Timeframe						Lead
					2024-25	2025-26	2026-2	2027-22	2028-29	Deadline	
SO 1: To promote and support											
participation of MSMEs and											
marginalized groups in public											
procurement through e-Government	3.1 Develop capacity of MSMEs and marginalized groups and	Number of MSMEs and marginalised groups									
Marketplace at all times.	persons in public procurement processes.	and persons capacitated	0	1,600,000,00						Onaoina	DCDR, DRRM
Marketplace at an times.	3.2 Orient MSMEs and marginalized groups and persons on	and persons capacitated	0	1,000,000.00						ongoing	DCDR, DRRM
	the use of e-Government Marketplace.	Number of orientation reports	0	20						Quarterly	DCDR, DRRM
	3.3 Enforce implementation of the MSME Order.	MSME order enforced	0%	100%						Ongoing	DRRM
	3.4 Introduce informational centres at district councils to										
	enable MSMEs and marginalized groups and persons access									By March	
	the e-Government Marketplace.	Number of information centres	0	32						2029	DCDR, DRRM
SO2: To strengthen compliance to	3.1 Enforce penalties for errant MSMEs in line with										
MSMEs Order at all times.	provisions of the Order.	Penalties enforced.	0%	100%						Ongoing	DRRM
	3.2 Monitor the application and implementation of										
	preferences and reservations of the MSME Order.	Number of monitoring reports.	0	60						Ongoing	DRRM
	3.3 Develop, maintain and periodically update register of										
	procurement contracts awarded to MSMEs.	Register updated quarterly.	0	20						Quarterly	DRRM

THEMATIC AREA 4: CAPABILITY STRENGT	IENING						L		<u> </u>		<u> </u>
	STITUTIONAL CAPABILITY TO DELIVER ON PP	PDA MANDATE									
Strategic Objective	Strategies	Performance Indicator	Baseline	Target	Timeframe 2024-25	2025-24	2024-27	2027-20	2028-29	Deadline	Lead
SO 1: To build financial sustainability of the PPDA .	remittances	Number of Stakeholders.	0	250	2024-23	2023-20	2020-27	2027-20	2020-27	Ongoing	DOF
	4.2 Intensify levy remittances through proactive engagement strategies with PDEs.	Number of Stakeholders engaged.	0							Annually	DOF
	4.3 Budgeting and budget enforcement and review.	Budget enforced and reviewed.	0	20						Annually	DOF
	<ul><li>4.4 Diversify revenue streams.</li><li>1.5 Conduct procurement levy compliance checks.</li></ul>	New revenue streams. Number of checks undertaken.	0%	100% 250						Ongoing Ongoing	DOF
SO2: To strengthen Enterprise Resources	1.5 conduct procurement levy compliance checks.	Percentage of processes		230						ongoing	DOP
Planning by 2029	1.1 Automate business processes	automated.	0%	100%						Ongoing	DOF
SO3: To establish a culture of evidence- based decision-making and continuous											
improvement by enhancing research and knowledge management practices by 2025.	4.1 Engage institutions of higher learning and research.	Number of MoUs	0	4						Ongoing	DG/DCS
	4.2 Publish research papers on public procurement and disposal of assets.	Number of research papers	0	5						Ongoing	DCS
	4.3 Establish Monitoring, Evaluation,										
	Accountability and Learning (MEAL) framework. 4.4 Develop staff capacity in MEAL Framework.	Functional MEAL. Number of staff capacitated.	0	60						By March 2025	DCS DCS
	4.5 Disseminate best practices on public procurement and disposal of assets to the	capacitateu.	0	00						Annually	DCS
	community of practice.	Number of workshops.	0	5						Annually	DCS
	4.6 Establish a research and ethics committee. 4.7 Develop policy briefs on public procurement	Functional Committee.	0	1						By March 2025	DG
SO4: To strengthen human resources	and disposal of assets.	Number of policy briefs.	0	5						Annually	DG/DCS
capacity to deliver on PPDA mandate by 2026.	4.1 Undertake annual training needs assessments.	Number of assessments		5						Annually	HRAM
2020.	<ul> <li>4.2 Implement annual training plans based on identified training needs.</li> </ul>	Number of training plans	0	5						Annually	HRAM
	4.3 Facilitate annual team building sessions for Management and Staff.	Number of sessions	0	5						Annually	HRAM
	A Province of the descent from the other strends	Functional review finalised								D. March 2027	
	4.4 Finalise and implement functional review.     4.5 Implement Continuous Professional     Development programmes.	and implemented Number of staff developed	0%	100%						By March 2026 Ongoing	HRAM
	4.6 Strengthen linkage of performance	Performance management	076	10078						ongoing	HNAW
	management system to annual plans and budgets.	system linked Number of annual	0	5						Annually	HRAM
	<ul><li>4.7 Enforce annual performance appraisals.</li><li>4.8 Sensitise staff on performance management</li></ul>	performance appraisals	0	5						Annually	HRAM
	system and appraisal. 4.9 Annually implement performance rewards	Staff sensitised Performance rewards	0%	100%						Annually	HRAM
	framework.	framework implemented	0	5						Annually	DOF/HRAM
SO5: To enhance Corporate image and brand of PPDA.	4.1 Implement Corporate Communication Strategy	Communication Strategy implemented.	0	1						Ongoing	DCS
	4.2 Implement Public Relations Policy.	Public Relations Policy implemented.	0	1						Ongoing	DG/DCS
	4.3 Proactively engage media.	Number of national media houses engaged. Number of community	0	5						Ongoing	DCS
	4.4 Enhance PPDA Brand and Image.	radio stations engaged. Number of brand	0	6							
		perception surveys.	0	5						Annually	DCS
		Percentage of positive social media conversations								- ·	
		monitored. CSR Policy and Strategy	0%	85%						Ongoing	DCS
SO6: To strengthen stakeholder collaboration at all times.	4.1 Develop and implement CSR Policy and Strategy.	developed and implemented.	0	1						By March 2025	DG/DCS
	4.2 Leverage strategic partnerships.	Number of MoUs. Percentage of key	0	10						Ongoing	DCS
	4.3 Proactively engage stakeholders.	stakeholders.	0%	100%						Quarterly	DCS
SO7: To secure own infrastructure by 2029.	4.1 Procure land in line with Government provisions.	Land procured.	0							By March 2027	DG
	4.2 Drawings procured. 4.3 Commence construction of office buildings.	Drawings procured. Construction commenced.	0%							By March 2028 By March 2029	DG
SO8: To strengthen Information,											
Communication and Technology (ICT) by 2027.	4.1 Conduct ICT needs assessment	Number of assessments.	0	5						Annually	DICT
	4.2 Upgrade and expand PPDA digital infrastructure and equipment.	Infrastructure and equipment upgraded. Functional Electronic data	0	5						Annually	DICT
	4.3 Develop and implement electronic data collection methods.	collection methods	0	1						By March 2025	DICT
	4.4 Develop and implement an Integrated	Functional Integrated Management Information								by march 2020	0101
	Management Information System.	System. ICT Policy reviewed and	0	1						By March 2028	DICT
	4.5 Review and implement ICT Policy.	implemented. Cybersecurity policy	0	1						By March 2026	DG/DICT
	<ul><li>4.6 Implement institutional cybersecurity policy.</li><li>4.7 Orient staff on cybersecurity policy.</li></ul>	implemented. Percentage of staff oriented.	0%	100%						By March 2025 By March 2026	DG/DCS/D
	4.8 Automate and implement Performance	Performance Management	076	10076						by March 2020	DICT/HKAI
	Management System. 4.9 Orient staff on automated Performance	System automated. Percentage of staff	0	1						By March 2027	DICT/HRAN
	Management System. 4.10 Automate and implement Recruitment	oriented. Recruitment System	0%	100%						By March 2027	DICT/HRAM
	System.	automated.	0	1						By March 2017	DICT/HRAI
SO9: To develop capacity of the audit function by 2026	4.1 Finalize and implement Risk Management Framework.	Functional Risk Management Framework.	0	1						By September 2025	IARM
	4.2 Finalize and implement Risk Management	Risk Management Policy developed and									
	Policy.	implemented. Risk Management	0	1						By September 2025	DG/IARM
	4.3 Develop and implement Risk Management Guidelines.	Guidelines developed and implemented.	0	1			<u> </u>			By December 2025	IARM
	4.4 Develop and implement ICT Risk	ICT Risk Management Framework developed and implemented	_							By December 2025	
		Percentage of staff	0	100%							IARM
	4.6 Coordinate assessment and evaluation of the	Number of assessments	0%								IARM
	Management Framework. 4.5 Orient staff on Risk Management.	oriented.	0%	1 100% 20						By December 2025 Annually Quartey	IJ

THEMATIC AREA 5: INSTITUTIONAL GOV						-					1
THEWATTC AREA 5: INSTITUTIONAL GOV						<u> </u>					+
STRATEGIC OUTCOME: ENHANCED GOVE		E SOCIAL RESPONSIBILITY				-					
STRATEGIC COTCOME. ENHANCED COVE	AND COR ORAL										
Strategic Objective	Strategies	Performance Indicator	Baseline	Target	Timefran	ne					Lead
							2026-27	2027-2028	2028-29	Deadline	
SO1: To strengthen good governance											
practice.	5.1 Implement annual Board Evaluations.	Number of Board Evaluations.	х	5						Annually	DG
	5.2 Strengthen compliance to Board										
	Charter.	Percentage of compliance.	0%	100%						Ongoing	DG
	5.3 Strengthen compliance to Terms of										
	Reference for Board and committees.	Percentage of compliance.	0%	100%						Ongoing	DG
	5.4 Enhance evidence-based decision	Evidence-based decision	00/	1000/							
	making.	making enhanced. Number of internal audit	0%	100%						Ongoing	DG
	5.5 Strengthen internal audits.	reports.	0	20						Quartarlu	
	5.5 Strengthen Internal addits.	reports.	0	20						Quarterly	IARM
SO2: To strengthen leadership	5.1 Undertake capacity assessment for	Number of capacity								After every 2 years by	
development at all times.	the Board.	assessment reports.	0	2						March 2029	DG
development ut un times.	5.2 Develop capacity programmes for the		0	2							00
	Board.	development programmes.	0	10						Bi-annual	DG
	5.3 Implement Board Capacity	Number of capacity		10						br diffidar	50
	Development Plans based on identified	development plans									
	capacity gaps.	implemented.	0	5						Annually	DG
SO3: To enhance transparency and		Number of external audit									
accountability at all times.	5.1 Ensure external audits compliance.	reports.	0	5						Annually	DG
	5.2 Ensure compliance to Public Finance										
	Management Act.	Percentage of compliance.	0%	100%						Ongoing	DG
	5.3 Ensure compliance to Public		00/	40004						o .	
SO4: To enhance Corporate Social	Procurement and Disposal of Assets Act. 5.1 Undertake needs assessment to	Percentage of compliance. Catalogue of needs of	0%	100%						Ongoing	DG
Responsibility.	inform areas for donations.	donations.	0	-						A	00/000
Responsibility.	5.2 Provide assistance in times of natural		0	5						Annually	DG/DCS
	disasters and pandemics.	donations.	0%	100%						Annually	DG/DCS
		Percentage of green	070	10076						Armudily	00/003
	5.3 Adopt green procurement practices	procurement practices									
	for sustainable environment.	adopted.	0%	100%						Ongoing	DG
		•									
	5.1 Develop and implement Change										
SO5: To inculcate cultural transformation	Management and Culture Transformation										
within PPDA.	Strategy.	Strategy implemented.	0	1						Annually	DG/HRAM
	5.2 Undertake annual team building sessions										
	for Management and staff.	Number of sessions.	0	5						Annually	DG/HRAN
	5.3 Orient staff on Strategic Plan with focus on vision, mission, core values and thematic										
	areas.	Number of orientations.	0	F						Annually	DG/HRAM
	arcas.		0	5						Annually	DG/ HRAIN
SO6: Enhance Adaptive Management.	5.1 Conduct quarterly planning meetings	No. of meetings conducted	0	20						Annually	DG/HRA
	5.2 Conduct Bi-annual reflection	go conductou		20							2.571104
	meetings	No. of meetings conducted	0	10						Annually	DG/HRAN
		J	Ű	10							-,



#### **CONTACT US**

Public Procurement and Disposal of Assets Authority (PPDA) Private Bag 383 Lilongwe 3

+(265) 887 083 261 dg@ppda.mw

www.ppda.mw